

# COUNTY OF LOS ANGELES HOMELESS INITIATIVE

## MEASURE H CONTRACTING OPPORTUNITIES GUIDE FISCAL YEAR 2017-18



August 2017  
[homeless.lacounty.gov](http://homeless.lacounty.gov)

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## HOW TO BECOME A COUNTY VENDOR

Hello!

Thank you for your interest in Measure H Contracting Opportunities. We have created this guide to help you navigate the steps to become a contractor or subcontractor with Los Angeles County or County-funded agencies for contracted services funded through Measure H.

This section highlights how to do business with our County. Before the County can contract with your agency, you must become a registered vendor through our Internal Services Department. Here are the simple steps to becoming a County vendor;

**STEP 1: REGISTER ONLINE**

The first step to doing business with LA County is to register as a vendor on our online system. To register as a County vendor, go to <https://camisvr.co.la.ca.us/webven/>.

Vendors who register with Los Angeles County can:

- Access County Open Bids online
- Be placed on Bid Lists generated online by County Departments looking for prospective vendors
- Periodically be notified by email of County Bids for specific commodities/services
- Potentially qualify to register for the **County's Preference Programs**

**STEP 2: QUALIFY FOR COUNTY PREFERENCE PROGRAMS**

LA County has three preference programs which allow participating vendors to request that a preference be applied when bidding on an LA County Solicitation. For more information on how to qualify for a preference program, please go to <https://camisvr.co.la.ca.us/webven/LSBEIntro.asp>.

## HOW TO BECOME A COUNTY VENDOR

Here's a quick list of the County's preference programs and brief descriptions of program benefits:

### Local Small Business Enterprise Preference Program

#### Program Benefits:

- A 15% bid price reduction or "preference" on applicable County solicitations.
- 15-day Prompt Payment on undisputed invoices with the County.
- Listing on the County's exclusive database of certified businesses, providing more visibility to County Departments.

### Disabled Veteran Business Enterprise Preference Program

#### Program Benefits:

- A 15% bid price reduction or "preference" on applicable County solicitations.
- Listing on the County's exclusive database of certified Disabled Veteran-owned Businesses, providing more visibility to County Departments and Prime Contractors.

### Social Enterprise Preference Program

#### Program Benefits:

- A 15% bid price reduction or "preference" on applicable County solicitations.
- Listing on the County's exclusive database of certified businesses, providing more visibility to County Departments.

### STEP 3: STAY INFORMED OF UPCOMING SOLICITATIONS

As a registered LA County vendor, you will receive notification from the Webven system for upcoming solicitations related to your service type.

Additionally, each County Department has its own contract opportunities web page for direct access to solicitation documents. The webpages related to Measure H contracting opportunities are located in Section III of this Contracting Guide.

## HOW TO BECOME A LAHSA VENDOR

The County has collaborated with other government agencies in the efforts to combat homelessness in Los Angeles. An agency with a huge role in the effort is the Los Angeles Homeless Services Authority (LAHSA).

In 1993, the Los Angeles County Board of Supervisors and the Los Angeles Mayor and City Council created LAHSA as an independent, Joint Powers Authority. LAHSA's primary role is to coordinate the effective and efficient utilization of Federal and local funding in providing services to homeless people throughout Los Angeles County. LAHSA is responsible for administering a large portion of the programs funded through Measure H.

There are just a few easy steps to becoming a funded provider with LAHSA. We invite you to visit the LAHSA website at [www.lahsa.org/funding](http://www.lahsa.org/funding) for more information.

Here are the quick steps:

**STEP 1: REVIEW THE REQUEST FOR STATEMENT OF QUALIFICATIONS (RFSQ) PROCESS**

A complete description of LAHSA's RFSQ process and how to apply can be found on the LAHSA website at: <https://www.lahsa.org/news?article=214-request-for-statement-of-qualifications-rfsq-for-certification-as-a-qualified-bidder-for-lahsa-funding-opportunities>

**STEP 2: SUBMIT A STATEMENT OF QUALIFICATIONS THROUGH THE RFSQ PROCESS**

You can complete this step via the website above.

**STEP 3: SUBMIT A PROPOSAL IN RESPONSE TO A REQUEST FOR PROPOSALS**

Submit a proposal in response to a LAHSA Request for Proposals funded by sources for which your agency has been certified as a qualified bidder through the RFSQ process.

## CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

MEASURE H CONTRACTING OPPORTUNITIES

We are excited that you want to join the effort to combat homelessness in Los Angeles County by providing contracted services to a County Department or LAHSA. We want to partner with you!

We have compiled a list of the 2017-18 contract opportunities that are being funded by Measure H. The list has three major categories for contract opportunities:

- New Solicitations – This category is for new, open-competitive requests for bids/proposals for a service type related to the Homeless Services Delivery System.
- Open Requests for Statements of Qualifications – This category is for solicitations that are on an open enrollment basis and simply requests qualifications from agencies. Once an agency meets the minimum qualifications, the soliciting County Department or LAHSA can place the agency on a Master Agreement. The County or LAHSA can then choose an agency from the Master Agreement list, at any time during the life of the agreement, to provide services.
- Subcontracting Opportunities – This category highlights possible opportunities for subcontracting with contractors who are already delivering homeless services to County departments and LAHSA. For your reference, we have included contact information for current contractors in Section IV, Subcontracting Opportunities.

Quick note: There are contracting terms on the list that might be new for you, so for your reference, we have included a few term definitions in Section V, Additional Information.

Ok, let's get started – you can review the Contract Opportunities list beginning on the next page.

## CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

### COUNTY HOMELESS INITIATIVE STRATEGY A1 HOMELESS PREVENTION FOR FAMILIES

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
<b>NEW SOLICITATIONS</b>							
Los Angeles Homeless Services Authority (LAHSA)	Legal Services	October 2017	October 2017	\$500,000	1-2	Yes	Anna Reich-Bialik <a href="mailto:abialik@lahsa.org">abialik@lahsa.org</a> 213-683-3333 <a href="https://www.lahsa.org/funding/opportunities">https://www.lahsa.org/funding/opportunities</a>

#### SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT CONTRACTORS)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Coordinated Entry System for Families	N/A	N/A	N/A	N/A	Yes	See Section IV for Current Contract List

### COUNTY HOMELESS INITIATIVE STRATEGY A5 HOMELESS PREVENTION FOR SINGLE ADULTS

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
<b>NEW SOLICITATIONS</b>							
LAHSA	Legal Services	October 2017	October 2017	\$727,513	8-16 Providers (1-2 per SPA)	Yes	Anna Reich-Bialik <a href="mailto:abialik@lahsa.org">abialik@lahsa.org</a> 213-683-3333 <a href="https://www.lahsa.org/funding/opportunities">https://www.lahsa.org/funding/opportunities</a>

## CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

COUNTY HOMELESS INITIATIVE STRATEGY A5 HOMELESS PREVENTION FOR SINGLE ADULTS							
SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT CONTRACTORS)							
COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Homeless Prevention for Singles Adults	N/A	N/A	\$4,300,000	N/A	Yes	See Section IV for Current Contract List
COUNTY HOMELESS INITIATIVE STRATEGY B3 PARTNER WITH CITIES TO EXPAND RAPID REHOUSING							
NEW SOLICITATIONS							
COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Shallow Subsidies	October 2017	October 2017	\$3,928,439	TBD	Yes	Anna Reich-Bialik <a href="mailto:abialik@lahsa.org">abialik@lahsa.org</a> 213-683-3333 <a href="https://www.lahsa.org/funding/opportunities">https://www.lahsa.org/funding/opportunities</a>
SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT CONTRACTORS)							
COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Rapid Re- Housing	N/A	N/A	\$41,000,000	N/A	Yes	See Section IV for Current Contract List



## CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

COUNTY HOMELESS INITIATIVE STRATEGY B7 INTERIM /BRIDGE HOUSING FOR THOSE EXITING INSTITUTIONS							
OPEN REQUESTS FOR STATEMENTS OF QUALIFICATION (RFSQ)							
COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
Department of Health Services (DHS)	Supportive Housing Services	Open Enrollment	N/A	N/A	N/A	Yes	Kathy Hanks <a href="mailto:khanks@dhs.lacounty.gov">khanks@dhs.lacounty.gov</a> 213-240-7819 <a href="http://dhs.lacounty.gov/wps/portal/dhs/cg/">http://dhs.lacounty.gov/wps/portal/dhs/cg/</a>
Department of Public Health (DPH)	Substance Use Disorder Services *	Open Enrollment	N/A	\$9,352,665	20	Yes	Daniel Deniz <a href="mailto:ddeniz@ph.lacounty.gov">ddeniz@ph.lacounty.gov</a> 626-299-4532 <a href="http://publichealth.lacounty.gov/sapc/provider.htm">http://publichealth.lacounty.gov/sapc/provider.htm</a>

\*A Work Order Solicitation for the reflected annual contract amount will be issued for Recovery Bridge Housing Services in January 2018. Interested agencies must qualify under the Substance Use Disorder Services RFSQ to submit a proposal for that solicitation.

### SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT CONTRACTORS)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
DPH	Alcohol Drug-Free Living Centers	N/A	N/A	N/A	N/A	Yes	See Section IV for Current Contract List
LAHSA	Bridge Housing Services	N/A	N/A	\$4,600,000	N/A	Yes	See Section IV for Current Contract List

## CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

**COUNTY HOMELESS INITIATIVE STRATEGY C2/C7**  
**C2 - INCREASE EMPLOYMENT FOR HOMELESS ADULTS BY SUPPORTING SOCIAL ENTERPRISES**  
**C7 – SUBSIDIZED EMPLOYMENT FOR HOMELESS ADULTS**

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
<b>NEW SOLICITATIONS</b>							
Workforce Development, Aging and Community Services	Social Enterprise Program Employment and Training Services	October 2017	October 2017	\$2,500,000	5-10	No	Rafael Carbajal <a href="mailto:Rcarbajal@wdacs.lacounty.gov">Rcarbajal@wdacs.lacounty.gov</a> 213-503-1835 <a href="http://wdacs.lacounty.gov/social-enterprise-employment-and-training-program-services-rfsq/">http://wdacs.lacounty.gov/social-enterprise-employment-and-training-program-services-rfsq/</a>

**COUNTY HOMELESS INITIATIVE STRATEGY C4/C5/C6**  
**COUNTYWIDE SUPPLEMENTAL SECURITY INCOME (SSI)/SOCIAL SECURITY DISABILITY INCOME AND VETERANS BENEFITS ADVOCACY**

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
<b>SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT CONTRACTORS)</b>							
DHS	Benefits Advocacy Services	N/A	N/A	\$6,300,000	N/A	Yes	See Section IV for Current Contract List

## CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

COUNTY HOMELESS INITIATIVE STRATEGY D7 PROVIDE SERVICES AND RENTAL SUBSIDIES FOR PERMANENT SUPPORTIVE HOUSING							
NEW SOLICITATIONS							
COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
Department of Mental Health (DMH)	Housing Full Service Partnership Programs	July 2017	N/A	\$2,300,000	TBD	Yes	Sara Lee Dato <a href="mailto:sldato@dmh.lacounty.gov">sldato@dmh.lacounty.gov</a> 213-738-4684 <a href="http://dmh.lacounty.gov/wps/portal/dmh/contract_opportunities">http://dmh.lacounty.gov/wps/portal/dmh/contract_opportunities</a>
OPEN REQUESTS FOR STATEMENTS OF QUALIFICATION (RFSQ)							
COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
DMH	Mental Health Services Act	Open Enrollment	N/A	N/A	N/A	Yes	Sara Lee Dato <a href="mailto:sldato@dmh.lacounty.gov">sldato@dmh.lacounty.gov</a> 213-738-4684 <a href="http://dmh.lacounty.gov/wps/portal/dmh/contract_opportunities">http://dmh.lacounty.gov/wps/portal/dmh/contract_opportunities</a>
DHS	Supportive Housing Services	Open Enrollment	N/A	N/A	N/A	Yes	Kathy Hanks <a href="mailto:khanks@dhs.lacounty.gov">khanks@dhs.lacounty.gov</a> 213-240-7819 <a href="http://dhs.lacounty.gov/wps/portal/dhs/cg/">http://dhs.lacounty.gov/wps/portal/dhs/cg/</a>
DPH	Substance Use Disorder Services*	Open Enrollment	January 2018	\$438,022	8	Yes	Daniel Deniz <a href="mailto:ddeniz@ph.lacounty.gov">ddeniz@ph.lacounty.gov</a> 626-299-4532 <a href="http://publichealth.lacounty.gov/sapc/provider.htm">http://publichealth.lacounty.gov/sapc/provider.htm</a>

\*A Work Order Solicitation for the reflected annual contract amount will be issued for Substance Abuse Client Engagement and Navigation Services in January 2018. Interested agencies must qualify under the Substance Use Disorder Services RFSQ to submit a proposal for that solicitation.

## CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

### COUNTY HOMELESS INITIATIVE STRATEGY E6 EXPAND COUNTYWIDE OUTREACH SYSTEM

SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT CONTRACTORS)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Homeless Outreach Services	N/A	N/A	\$4,500,000	N/A	Yes	See Section IV for Current Contract List

### COUNTY HOMELESS INITIATIVE STRATEGY E7 STRENGTHEN THE COORDINATED ENTRY SYSTEM

NEW SOLICITATIONS

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Housing Navigation Services	August 2017	August 2017	303,381	SPA 5, 7, 8 Only	Yes	Anna Reich-Bialik <a href="mailto:abialik@lahsa.org">abialik@lahsa.org</a> 213-683-3333 <a href="https://www.lahsa.org/funding/opportunities">https://www.lahsa.org/funding/opportunities</a>
LAHSA	Housing Location Services	October 2017	October 2017	2,083,333	TBD	Yes	Anna Reich-Bialik
LAHSA	Access Centers	August 2017	August 2017	475,000	SPA 1, 3, 5, 7, 8 Only	Yes	Anna Reich-Bialik
LAHSA	Legal Services Capacity Building/Technical Assistance	October 2017	October 2017	1,388,889	TBD	Yes	Anna Reich-Bialik
LAHSA	Services	TBD	TBD	2,500,000	TBD	Yes	Anna Reich-Bialik
LAHSA	Training Academy Representative	TBD	TBD	900,000	TBD	Yes	Anna Reich-Bialik
LAHSA	Payee Services	TBD	TBD	666,667	TBD	Yes	Anna Reich-Bialik

## CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

### COUNTY HOMELESS INITIATIVE STRATEGY E7 STRENGTHEN THE COORDINATED ENTRY SYSTEM

SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT CONTRACTORS)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Regional Coordination for Singles, Family and Youth	N/A	N/A	N/A	N/A	Yes	See Section IV for Current Contract List

### COUNTY HOMELESS INITIATIVE STRATEGY E8 ENHANCE THE EMERGENCY SHELTER SYSTEM

NEW SOLICITATIONS

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Crisis and Bridge Housing for Youth	August 2017	August 2017	\$1,916,250	TBD	Yes	Anna Reich-Bialik <a href="mailto:abialik@lahsa.org">abialik@lahsa.org</a> 213-683-3333 <a href="https://www.lahsa.org/funding/opportunities">https://www.lahsa.org/funding/opportunities</a>
LAHSA	Crisis and Bridge Housing for Single Adults	August 2017	August 2017	\$2,000,000	TBD	Yes	Anna Reich-Bialik
LAHSA	Crisis Housing for Women	October 2017	October 2017	\$3,650,000	TBD	Yes	Anna Reich-Bialik
LAHSA	Capital Funds	TBD	TBD	\$8,907,259	TBD	TBD	Anna Reich-Bialik

SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT PROVIDERS)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Emergency Shelter Services	N/A	N/A	\$19,000,000	N/A	Yes	See Section IV for Current Contract List

## CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

### COUNTY HOMELESS INITIATIVE STRATEGY E14 ENHANCED SERVICES FOR TRANSITION AGE YOUTH

SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT PROVIDERS)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Transitional Housing for Transitional Age Youth Family Reconnections and Family Visits	August 2017	August 2017	\$876,000	TBD	TBD	Anna Reich-Bialik <a href="mailto:abialik@lahsa.org">abialik@lahsa.org</a> 213-683-3333 <a href="https://www.lahsa.org/funding/opportunities">https://www.lahsa.org/funding/opportunities</a>
LAHSA	Transitional Housing for Transitional Age Youth Family Reconnections and Family Visits	October 2017	October 2017	\$872,004	TBD	TBD	Anna Reich-Bialik

### COUNTY HOMELESS INITIATIVE STRATEGY F7 HOUSING INNOVATION FUND

NEW SOLICITATION

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ONE-TIME CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
Chief Executive Office	Housing Innovation Grant	TBD	TBD	\$4,500,000	TBD	Yes	Jennifer Kim <a href="mailto:jkim@ceo.lacounty.gov">jkim@ceo.lacounty.gov</a> 213-893.0544

### PLANNING GRANTS FOR CITIES

NEW SOLICITATION

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
Chief Executive Office	Planning Grant for Cities	August 2017	August 10, 2017	\$1,500,000	No Limit	Yes	Samangi Mudalige <a href="mailto:smudalige@ceo.lacounty.gov">smudalige@ceo.lacounty.gov</a> 213-974-6807

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

If you are interested in subcontracting with Measure H funded contractors, we want to point you in the right direction by connecting you with contractors currently providing services related to the HI Strategies.

This section details contact information for contractors by HI Strategy, and by the lead agency funding that contract. This section also provides information for the Service Planning Area (SPA) a contractor serves so that you can connect with a contractor in your area. If you are not familiar with County SPAs, please take a moment to familiarize yourself with the County SPA Map in Section V, Additional Information.

Here are a few basic things that you may want to do to find subcontracting opportunities for Measure H related contracts;

- Identify the HI services your agency would like to provide.
- identify the contractor associated with the Service Planning Area your agency serves.
- Directly contact the contractor that you would like to subcontract with for details on subcontracting opportunities. Please do NOT contact the lead County department/LAHSAs for subcontracting opportunities.

*The current contractors listed in this Section are not mandated to subcontract. It is at the discretion of the contracted agencies whether they would like to subcontract and, if so, with whom.*

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY A1 HOMELESS PREVENTION FOR FAMILIES		
LAHSA – COORDINATED ENTRY SYSTEM FOR FAMILIES: FAMILY SOLUTION CENTERS PROVIDERS		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino, Chief Financial Officer <a href="mailto:tseverino@avdvc.org">tseverino@avdvc.org</a> (661)942-2758	SPA 1
Harbor Interfaith Services, Inc.	Tahia Hayslet, Executive Director <a href="mailto:thayslet@harborinterfaith.org">thayslet@harborinterfaith.org</a> (310)831-0603	SPA 8
L.A. Family Housing Corp.	Elizabeth Lazar, Director of Development <a href="mailto:elazar@lafh.org">elazar@lafh.org</a> (818)255-2704	SPA 4, SPA 2
People Assisting The Homeless (PATH)	La Keishia Childers, Program Development <a href="mailto:lakeishiac@path.org">lakeishiac@path.org</a> (323)644-2224	SPA 4
Special Service For Groups, Inc., Homeless Outreach Program Integrated Care system (HOPICS)	Veronica Lewis, Division Director <a href="mailto:vlewis@hopics.org">vlewis@hopics.org</a> (323) 948-0444	SPA 6
St. Joseph Center	Erin McGinnis, Director of Programs <a href="mailto:emcginnis@stjosephctr.org">emcginnis@stjosephctr.org</a> (310)396-6468	SPA 5
The Whole Child	Vanessa Sedano, Housing Program Director <a href="mailto:vsedano@thewholechild.org">vsedano@thewholechild.org</a> 562 204-0640 ext 650	SPA 7



## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Union Station Homeless Services	Hope Stremski, Contract Compliance Manager <a href="mailto:hstremski@unionstationhs.org">hstremski@unionstationhs.org</a> (626)798-2397	SPA 3
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**STRATEGY A5  
HOMELESS PREVENTION FOR SINGLE ADULTS**

**LAHSA – COORDINATED ENTRY SYSTEM FOR SINGLE ADULTS: RAPID REHOUSING PROVIDERS**

<b>CONTRACTED AGENCY</b>	<b>AGENCY CONTACT INFORMATION</b>	<b>SERVICE PLANNING AREA</b>
1736 Family Crisis Center	Rachel Citron, Director of Contracts <a href="mailto:RCitron@1736fcc.org">RCitron@1736fcc.org</a> (323)737-3900	SPA 8
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino Chief Financial Officer <a href="mailto:Tseverino@avdvc.org">Tseverino@avdvc.org</a> (661)942-2758	SPA 1
Harbor Interfaith Services, Inc.	Tahia Hayslet, Executive Director <a href="mailto:thayslet@harborinterfaith.org">thayslet@harborinterfaith.org</a> (310)831-0603	SPA 8
LA Family Housing Corporation	Elizabeth Lazar, Director of Development, <a href="mailto:elazar@lafh.org">elazar@lafh.org</a> (818)255-2704	SPA 2
The People Concern (formerly known as LAMP)	John Maceri, CEO <a href="mailto:Jmaceri@opcc.net">Jmaceri@opcc.net</a> (310)264-6646 - ext 229	SPA 4

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

People Assisting The Homeless (PATH)	La Keishia Childers, Program Development Director <a href="mailto:lakeishiac@path.org">lakeishiac@path.org</a> (323) 644-2224	SPA 4, 5, 7, 8
Special Service For Groups, Inc., HOPICS	Veronica Lewis, Division Director <a href="mailto:vlewis@hopics.org">vlewis@hopics.org</a> (323) 948-0444	SPA 6
St. Joseph Center	Erin McGinnis, Director of Programs <a href="mailto:Emcginnis@stjosephctr.org">Emcginnis@stjosephctr.org</a> (310)396-6468	SPA 5
Volunteers of America of Los Angeles	Edwin Ruste, Program Finance Manager <a href="mailto:eruste@voala.org">eruste@voala.org</a> (213) 389-1500	SPA 6

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY B7 INTERIM BRIDGE HOUSING FOR THOSE EXITING INSTITUTIONS		
DEPARTMENT OF HEALTH SERVICES – INTERIM HOUSING SERVICES PROVIDERS		
STABILIZATION HOUSING		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Anti-Recidivism Coalition (ARC) Bromont	Scott Budnick Phone: (213) 955-5885 Email: <a href="mailto:scottarcla@gmail.com">scottarcla@gmail.com</a>	SPA 2
The People Concern (formerly known as LAMP)	John Maceri, CEO Phone: (310) 264-6646 ext. 229 Email: <a href="mailto:jmaceri@opcc.net">jmaceri@opcc.net</a>	SPA 4
People Assisting The Homeless (PATH) PATHCares	Tescia Uribe Phone: (310) 936-6348 Email: <a href="mailto:TesciaU@ePath.org">TesciaU@ePath.org</a>	SPA 4
RECUPERATIVE CARE		
HealthRight 360 (HR360) - Ella's House	Vitka Eisen Phone: (415) 762-1558 Email: <a href="mailto:Veisen@healthright360.org">Veisen@healthright360.org</a>	SPA 6
JWCH Institute, Inc. (JWCH) - Enhanced Residential Services Program (ESP)	Michael Johnson Phone: (323) 201-4516 ext. 3031 Email: <a href="mailto:mjohnson@jwchinstitute.org">mjohnson@jwchinstitute.org</a>	SPA 4
JWCH Institute, Inc. (JWCH) - Bell Recuperative Care	Michael Johnson Phone: (323) 201-4516 ext. 3031 Email: <a href="mailto:mjohnson@jwchinstitute.org">mjohnson@jwchinstitute.org</a>	SPA 7
JWCH Institute, Inc. (JWCH) - Martin Luther King Recuperative Care Center	Michael Johnson Phone: (323) 201-4516 ext. 3031 Email: <a href="mailto:mjohnson@jwchinstitute.org">mjohnson@jwchinstitute.org</a>	SPA 6

**POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY**

The People Concern - South Los Angeles Recuperative Care (SoLAR)	John Maceri, CEO Phone: (310) 264-6646 ext. 229 Email: <a href="mailto:jmaceri@opcc.net">jmaceri@opcc.net</a>	SPA 6
<b>SOBERING CENTER</b>		
<b>CONTRACTED AGENCY</b>	<b>AGENCY CONTACT INFORMATION</b>	<b>SERVICE PLANNING AREA</b>
Exodus	Lezlie Murch, <a href="mailto:lmurch@exodusrecovery.com">lmurch@exodusrecovery.com</a>	SPA 4

<b>STRATEGY B7 - CONTINUED INTERIM BRIDGE HOUSING FOR THOSE EXITING INSTITUTIONS</b>		
<b>LAHSA – COORDINATED ENTRY SYSTEM FOR SINGLES AND YOUTH – BRIDGE HOUSING PROVIDERS</b>		
<b>CONTRACTED AGENCY</b>	<b>AGENCY CONTACT INFORMATION</b>	<b>SERVICE PLANNING AREA</b>
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino Chief Financial Officer <a href="mailto:Tseverino@avdvc.org">Tseverino@avdvc.org</a> (661)942-2758	SPA 1
First To Serve, Inc.	Christina Verjan, <a href="mailto:cverjan@firsttoserve.org">cverjan@firsttoserve.org</a> (323)270-6792	SPA 6
Hathaway Sycamores Child And Family Services	Debbie Manners, President & CEO <a href="mailto:contact@hathaway-sycamores.org">contact@hathaway-sycamores.org</a> (626) 395-7100	SPA 3
New Directions For Veterans	Kirk Johnson, Program Manager, <a href="mailto:Kjohnson@ndvets.org">Kjohnson@ndvets.org</a> (310)914-4045	SPA 5

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

The People Concern (formerly known as LAMP)	John Maceri, CEO <a href="mailto:Jmaceri@opcc.net">Jmaceri@opcc.net</a> (310)264-6646 ext. 229	SPA 4
The Salvation Army	Ana Aguire, Director <a href="mailto:Ana.Aguirre@usw.salvationarmy.org">Ana.Aguirre@usw.salvationarmy.org</a> (323) 451-4200	SPA 7
Union Station Homeless Services	Hope Stremski, Contract Compliance Manager <a href="mailto:Hstremski@unionstationhs.org">Hstremski@unionstationhs.org</a> (626)798-2397	SPA 3
United States Veterans Initiative, Inc.	Linda Tobey, National Director, Resource Development <a href="mailto:ltobey@usvetsinc.org">ltobey@usvetsinc.org</a> (213) 542-2600	SPA 8
Volunteers of America of Los Angeles	Edwin Ruste, Program Finance Manager <a href="mailto:eruste@voala.org">eruste@voala.org</a> (213) 389-1500	SPA 3
Whittier Area First Day Coalition	Irene Muro, Executive Director <a href="mailto:irene@whittierfirstday.org">irene@whittierfirstday.org</a> (562) 693-4097	SPA 7

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

<b>STRATEGY B7 INTERIM BRIDGE HOUSING FOR THOSE EXITING INSTITUTIONS</b>		
<b>DEPARTMENT OF PUBLIC HEALTH/SUBSTANCE ABUSE PREVENTION AND CONTROL – ALCOHOL/DRUG-FREE LIVING CENTERS</b>		
<b>CONTRACTED AGENCY</b>	<b>AGENCY CONTACT INFORMATION</b>	<b>SERVICE PLANNING AREA</b>
Alcoholism Center For Women, Inc.	Lorette Herman, Executive Director 1147 South Alvarado Street Los Angeles, CA 90006 <a href="mailto:lherman@acwla.org">lherman@acwla.org</a>	SPA 4
Asian American Drug Abuse Program, Inc.	Mike Watanabe, President & Chief Executive Officer 2900 Crenshaw Blvd. Los Angeles, CA 90016 (323) 293-6284 <a href="mailto:miwat@aadapinc.org">miwat@aadapinc.org</a>	SPA 6
Behavioral Health Services, Inc.	Shirley Summers, President & Chief Executive Officer 15519 South Crenshaw Blvd. Gardena, CA 90249 <a href="mailto:ssummers@bhs-inc.org">ssummers@bhs-inc.org</a>	SPA 8
California Hispanic Commission On Alcohol And Drug Abuse, Inc.	James Z. Hernandez, Executive Director 1419 21 <sup>st</sup> Street Sacramento, CA 95811-5208 (916) 443-5473 <a href="mailto:mrh@chcada.org">mrh@chcada.org</a>	SPA 7
Clare Foundation, Inc.	Lisa Steele, Ph.D., Executive Director 909 Pico Blvd. Santa Monica, CA 90405 (310) 314-6200 <a href="mailto:lsteel@clarefoundation.org">lsteel@clarefoundation.org</a>	SPA 5

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Cri-Help, Inc.	Jack Bernstein, President & Chief Executive Officer 11027 Burbank Blvd. North Hollywood, CA 91601 <a href="mailto:jackb@Cri-Help.org">jackb@Cri-Help.org</a>	SPA 2
Grandview Foundation, Inc.	Lindy Carll, Executive Director 1230 North Marengo Ave. Pasadena, CA 91103 (310) 521-9209 <a href="mailto:L.carll@att.net">L.carll@att.net</a>	SPA 3
House Of Hope Foundation, Inc.	Barbara Tschirgi, Executive Director 235 West 9 <sup>th</sup> Street San Pedro, CA 90731 (310) 527-9209 <a href="mailto:bobbi@houseofhopesp.org">bobbi@houseofhopesp.org</a>	SPA 8
Los Angeles Centers For Alcohol And Drug Abuse	Juan Navarro, Executive Director 11015 Bloomfield Ave. Santa Fe Springs, CA 90670-3205 (562) 906-2676 <a href="mailto:jnavarro@lacada.com">jnavarro@lacada.com</a>	SPA 7
Principles, Inc.	James Stillwell, Executive Director 1680 North Fair Oaks Ave. Pasadena, CA 91103 (323) 681-2575 <a href="mailto:jim@impacthouse.com">jim@impacthouse.com</a>	SPA 3
Prototypes	Eli Veitzer, Interim President and CEO 1000 N. Alameda Street, Suite 390 Los Angeles, CA 90012 (213) 542-3838 <a href="mailto:evitzer@prototypes.org">evitzer@prototypes.org</a>	SPA 5

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Safe Refuge	Kathryn Romo 1041 Redondo Ave. Long Beach, CA 90804 (562) 987-4586 <a href="mailto:romok@safinc.org">romok@safinc.org</a>	SPA 8
Shields For Families, Inc.	Kathryn Icenhower, Ph.D., Chief Executive Officer 11601 South Western Ave. Los Angeles, CA 90047 (323) 242-5011 <a href="mailto:kicenhower@shieldsforfamilies.org">kicenhower@shieldsforfamilies.org</a>	SPA 6
Social Model Recovery Systems, Inc.	James O'Connell, Executive Director 223 East Rowland Street Covina, CA 91723 (626) 332-3145 <a href="mailto:joconnell@socialmodel.com">joconnell@socialmodel.com</a>	SPA 3
Tarzana Treatment Centers, Inc.	Albert Senella, President & Chief Executive Officer 18646 Oxnard Street Tarzana, CA 91356 (818) 654-3815 <a href="mailto:asenella@tarzanatc.org">asenella@tarzanatc.org</a>	SPA 2
The Salvation Army, A California Corporation	Pilar Buelna, Division Director 180 E. Ocean Blvd., Suite 500 Long Beach, CA 90802 (562) 264-3690 <a href="mailto:Pilar.buelna@usw.salvationarmy.org">Pilar.buelna@usw.salvationarmy.org</a>	SPA 7



## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY C4/C5/C6 COUNTYWIDE SUPPLEMENTAL SECURITY INCOME (SSI)/SOCIAL SECURITY DISABILITY INCOME AND VETERANS BENEFITS ADVOCACY		
DEPARTMENT OF HEALTH SERVICES		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Catalyst Foundation	Cristina Herman <a href="mailto:cristina@catalystfdn.org">cristina@catalystfdn.org</a>	SPA 1
Lutheran Social Services	Mark Kuntz <a href="mailto:mkuntz@lsssc.org">mkuntz@lsssc.org</a>	SPA 8
People Assisting The Homeless (PATH)	Meredith Berkson <a href="mailto:MeredithB@ePath.org">MeredithB@ePath.org</a>	SPA 7
Special Service For Groups, Inc., (HOPICS)	Veronica Lewis <a href="mailto:vlewis@hopics.org">vlewis@hopics.org</a> (323) 938-0444	SPA 6
St. Joseph Center	Mandy Sommers <a href="mailto:MSommers@stjosephctr.org">MSommers@stjosephctr.org</a>	SPA 5
Tarzana Treatment Center	Tom Martinez <a href="mailto:tmartinez@tarzanatc.org">tmartinez@tarzanatc.org</a>	SPA 2
Volunteers Of America Of Los Angeles	Edgar Ramos <a href="mailto:eramos@voala.org">eramos@voala.org</a>	SPA 3
Volunteers Of America Of Los Angeles	Lana Huynh <a href="mailto:lhuyh@voala.org">lhuyh@voala.org</a>	SPA 4

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY D7 PROVIDE SERVICES AND RENTAL SUBSIDIES FOR PERMANENT SUPPORTIVE HOUSING		
DEPARTMENT OF HEALTH SERVICES		
Permanent Intensive Case Management Services		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Alliance for H&H	Erin Donovan <a href="mailto:edonovan@AllianceHH.org">edonovan@AllianceHH.org</a>	Countywide
Affordable Living for the Aging (ALA)	Sam Campbell <a href="mailto:Sam@alaseniorliving.org">Sam@alaseniorliving.org</a>	Countywide
Downtown Women's Center (DWC)	Amy Turk <a href="mailto:amyt@downtownwomenscenter.org">amyt@downtownwomenscenter.org</a>	Countywide
Epidaurus/Amity	Doug Bond <a href="mailto:dbond@amityfdn.org">dbond@amityfdn.org</a>	Countywide
GettLove	Keegan Hornbeck <a href="mailto:keegan@gettlove.org">keegan@gettlove.org</a>	Countywide
Homeless Health Care LA	Amber Roth <a href="mailto:aroth@hhcla.org">aroth@hhcla.org</a>	Countywide
Housing Works	Celina Alvarez <a href="mailto:calvarez@housingworksca.org">calvarez@housingworksca.org</a>	Countywide
Imagine Los Angeles, Inc.	Jill Bauman <a href="mailto:jill@imaginela.org">jill@imaginela.org</a>	Countywide
LA Family Housing	Amy Cole <a href="mailto:acole@lafh.org">acole@lafh.org</a>	Countywide
LifeSTEPS	Bruce Kuban <a href="mailto:bruce@LifeSTEPSusa.org">bruce@LifeSTEPSusa.org</a>	Countywide
Mental Health America-Antelope Valley	Luis Montes <a href="mailto:lmontes@mhala.org">lmontes@mhala.org</a>	Countywide

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Mental Health America- Los Angeles	Mary Nabers <a href="mailto:mnabers@mhala.org">mnabers@mhala.org</a>	Countywide
The People Concern	Julie DeRose <a href="mailto:jderose@opcc.net">jderose@opcc.net</a>	Countywide
People Assisting The Homeless (PATH)	Tescia Uribe <a href="mailto:TesciaU@ePath.org">TesciaU@ePath.org</a>	Countywide
Self-Help and Recovery Exchange (SHARE)	Jason Robison <a href="mailto:jason@shareselfhelp.org">jason@shareselfhelp.org</a>	Countywide
Skid Row Housing Trust	Monique Davis <a href="mailto:monique.davis@skidrow.org">monique.davis@skidrow.org</a>	SPA 2,4
SRO Housing	Virginia Reed <a href="mailto:VirginiaR@SROHousing.org">VirginiaR@SROHousing.org</a>	SPA 4
Special Services for Groups, HOPICS	Veronica Lewis <a href="mailto:vlewis@hopics.org">vlewis@hopics.org</a> (323) 938-0444	Countywide
St Joseph's Center	LaCheryl Porter <a href="mailto:lporter@stjosephctr.org">lporter@stjosephctr.org</a>	Countywide
Step Up On Second	Aaron Criswell <a href="mailto:Aaron@stepuponsecond.org">Aaron@stepuponsecond.org</a>	Countywide
Union Station	Ryan Izell <a href="mailto:rzell@unionstationhs.org">rzell@unionstationhs.org</a>	Countywide
Volunteers of America of Los Angeles	Shanita Seamans <a href="mailto:sseamans@voala.org">sseamans@voala.org</a>	Countywide
Watts Labor Community Action Committee (WLCAC)	Shannon Murray <a href="mailto:smurray@wlcac.org">smurray@wlcac.org</a>	Countywide

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY D7 PROVIDE SERVICES AND RENTAL SUBSIDIES FOR PERMANENT SUPPORTIVE HOUSING		
DEPARTMENT OF HEALTH SERVICES		
Women in Supportive Housing		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Downtown Women's Center (DWC)	Amy Turk, <a href="mailto:amyt@downtownwomenscenter.org">amyt@downtownwomenscenter.org</a>	Countywide
STRATEGY E6 EXPAND COUNTYWIDE OUTREACH SYSTEM		
LAHSA – OUTREACH SERVICE PROVIDERS		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino Chief Financial Officer <a href="mailto:Tseverino@avdvc.org">Tseverino@avdvc.org</a> (661)942-2758	SPA 1
Harbor Interfaith Services, Inc.	Tahia Hayslet, Executive Director, <a href="mailto:thayslet@harborinterfaith.org">thayslet@harborinterfaith.org</a> (310)831-0603	SPA 8
LA Family Housing Corporation	Elizabeth Lazar, Director of Development, <a href="mailto:elazar@lafh.org">elazar@lafh.org</a> (818)255-2704	SPA 2
The People Concern (formerly known as LAMP)	John Maceri, CEO <a href="mailto:Jmaceri@opcc.net">Jmaceri@opcc.net</a> (310)264-6646 ext. 229	SPA 4

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

People Assisting The Homeless (PATH)	La Keishia Childers, Program Development Director <a href="mailto:lakeishiac@path.org">lakeishiac@path.org</a> (323) 644-2224	SPA 8
Special Service For Groups, Inc., HOPICS	Veronica Lewis, Division Director <a href="mailto:vlewis@hopics.org">vlewis@hopics.org</a> (323) 938-0444	SPA 6
St. Joseph Center	Erin McGinnis, Director of Programs <a href="mailto:Emcginnis@stjosephctr.org">Emcginnis@stjosephctr.org</a> (310)396-6468	SPA 5
Union Station Homeless Services	Hope Stremski, Contract Compliance Manager <a href="mailto:Hstremski@unionstationhs.org">Hstremski@unionstationhs.org</a> (626)798-2397	SPA 6
Volunteers of America of Los Angeles	Edwin Ruste, Program Finance Manager <a href="mailto:eruste@voala.org">eruste@voala.org</a> (213) 389-1500	SPA 6

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY E7 STRENGTHEN THE COORDINATED ENTRY SYSTEM		
LAHSA – HOUSING NAVIGATION SERVICES		
Single Adult Providers		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
1736 Family Crisis Center	Rachel Citron, Director of Contracts <a href="mailto:RCitron@1736fcc.org">RCitron@1736fcc.org</a> (323) 737-3900	SPA 8
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino Chief Financial Officer <a href="mailto:Tseverino@avdvc.org">Tseverino@avdvc.org</a> (661)942-2758	SPA 1
Harbor Interfaith Services, Inc.	Tahia Hayslet, Executive Director <a href="mailto:thayslet@harborinterfaith.org">thayslet@harborinterfaith.org</a> (310)831-0603	SPA 3
Homeless Health Care Los Angeles	Mark Casanova, Executive Director; Amber Roth, Director of Programs and Operations (213) 744-0724	SPA 4
LA Family Housing Corporation	Elizabeth Lazar, Director of Development, <a href="mailto:elazar@lafh.org">elazar@lafh.org</a> (818)255-2704	SPA 2
People Assisting The Homeless (PATH)	La Keishia Childers, Program Development Director <a href="mailto:lakeishiac@path.org">lakeishiac@path.org</a> (323) 644-2224	SPA 8

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

San Fernando Valley Community Mental Health Center, Inc.	Marci Kass, Program Manager <a href="mailto:Mkass@sfvcmhc.org">Mkass@sfvcmhc.org</a> (818)-901-4830	SPA 2
Special Service For Groups, Inc.	Veronica Lewis, Division Director <a href="mailto:vlewis@hopics.org">vlewis@hopics.org</a> (323) 938-0444	SPA 6
St. Joseph Center	Erin McGinnis, Director of Programs <a href="mailto:Emcginnis@stjosephctr.org">Emcginnis@stjosephctr.org</a> (310)396-6468	SPA 5
Union Station Homeless Services	Hope Stremski, Contract Compliance Manager <a href="mailto:Hstremski@unionstationhs.org">Hstremski@unionstationhs.org</a> (626)798-2397	SPA 3
Volunteers of America of Los Angeles	Edwin Ruste, Program Finance Manager <a href="mailto:eruste@voala.org">eruste@voala.org</a> (213) 389-1500	SPA 6
<b>STRATEGY E7 STRENGTHEN THE COORDINATED ENTRY SYSTEM</b>		
<b>LAHSA – HOUSING NAVIGATION SERVICES</b>		
<b>Youth Providers</b>		
<b>CONTRACTED AGENCY</b>	<b>AGENCY CONTACT INFORMATION</b>	<b>SERVICE PLANNING AREA</b>
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino Chief Financial Officer <a href="mailto:Tseverino@avdvc.org">Tseverino@avdvc.org</a> (661)942-2758	SPA 1
Coalition For Responsible Community Development	Jahrell Thomas <a href="mailto:jthomas@coalitionrcd.org">jthomas@coalitionrcd.org</a> a	SPA 6

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Los Angeles Gay & Lesbian Community Services Center	Kris Nameth, Associate Director <a href="mailto:knameth@lalgbtcenter.org">knameth@lalgbtcenter.org</a> (323) 860-3619	SPA 4
The Village Family Services	Hugo C. Villa, CEO <a href="mailto:Hvilla@thevillagefs.org">Hvilla@thevillagefs.org</a> (818)755-8786	SPA 2
<b>STRATEGY E7 STRENGTHEN THE COORDINATED ENTRY SYSTEM</b>		
<b>LAHSA – REGIONAL COORDINATION FOR SINGLE ADULTS</b>		
<b>CONTRACTED AGENCY</b>	<b>AGENCY CONTACT INFORMATION</b>	<b>SERVICE PLANNING AREA</b>
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino Chief Financial Officer <a href="mailto:Tseverino@avdvc.org">Tseverino@avdvc.org</a> (661)942-2758	SPA 1
Harbor Interfaith Services, Inc.	Tahia Hayslet, Executive Director <a href="mailto:thayslet@harborinterfaith.org">thayslet@harborinterfaith.org</a> (310)831-0603	SPA 8
LA Family Housing Corporation	Elizabeth Lazar, Director of Development <a href="mailto:elazar@lafh.org">elazar@lafh.org</a> (818)255-2704	SPA 2
The People Concern (formerly known as LAMP)	John Maceri, CEO <a href="mailto:Jmaceri@opcc.net">Jmaceri@opcc.net</a> (310)264-6646 ext. 229	SPA 4
People Assisting The Homeless (PATH)	La Keishia Childers, Program Development Director <a href="mailto:lakeishiac@path.org">lakeishiac@path.org</a> (323) 644-2224	SPA 8



## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Special Service For Groups, Inc., HOPICS	Veronica Lewis, Division Director <a href="mailto:vlewis@hopics.org">vlewis@hopics.org</a> (323) 938-0444	SPA 8
St. Joseph Center	Erin McGinnis, LMFT, Interim Director of Programs, <a href="mailto:Emcginnis@stjosephctr.org">Emcginnis@stjosephctr.org</a> (310)396-6468	SPA 5
Union Station Homeless Services	Hope Stremski, Contract Compliance Manager <a href="mailto:Hstremski@unionstationhs.org">Hstremski@unionstationhs.org</a> (626)798-2397	SPA 3

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY E7 STRENGTHEN THE COORDINATED ENTRY SYSTEM		
LAHSA – REGIONAL COORDINATION FOR YOUTH		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino Chief Financial Officer <a href="mailto:Tseverino@avdvc.org">Tseverino@avdvc.org</a> (661)942-2758	SPA 1
Children's Hospital Los Angeles	Arlene Schneir, Director <a href="mailto:Aschneir@chla.usc.edu">Aschneir@chla.usc.edu</a> (323)361-3901	SPA 4
Coalition For Responsible Community Development	Jahrell Thomas <a href="mailto:jthomas@coalitionrcd.org">jthomas@coalitionrcd.org</a>	SPA 6
Harbor Interfaith Services, Inc.	Tahia Hayslet, Executive Director <a href="mailto:thayslet@harborinterfaith.org">thayslet@harborinterfaith.org</a> (310)831-0603	SPA 8
Hathaway Sycamores Child And Family Services	Debra Manners, President & CEO <a href="mailto:contact@hathaway-sycamores.org">contact@hathaway-sycamores.org</a> (626) 395-7100	SPA 3
Safe Place For Youth (SPY), A Project Of Community Partners	Bari Goldojarb, Director of Programs <a href="mailto:Barig@safeplaceforyourth.org">Barig@safeplaceforyourth.org</a> (424) 272-8567	SPA 5
The Village Family Services	Hugo C. Villa, CEO <a href="mailto:Hvilla@thevillagefs.org">Hvilla@thevillagefs.org</a> (818)755-8786	SPA 2

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Jovenes, Inc.	Guadalupe Rebolledo, Housing Supervisor <a href="mailto:grebolledo@jovenesinc.org">grebolledo@jovenesinc.org</a> 323-260-8035	SPA 7
<b>STRATEGY E7 STRENGTHEN THE COORDINATED ENTRY SYSTEM</b>		
<b>LAHSA – REGIONAL COORDINATION FOR FAMILIES</b>		
<b>CONTRACTED AGENCY</b>	<b>AGENCY CONTACT INFORMATION</b>	<b>SERVICE PLANNING AREA</b>
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino Chief Financial Officer <a href="mailto:tseverino@avdvc.org">tseverino@avdvc.org</a> (661)942-2758	SPA 1
Harbor Interfaith Services, Inc.	Tahia Hayslet, Executive Director, <a href="mailto:thayslet@harborinterfaith.org">thayslet@harborinterfaith.org</a> (310)831-0603	SPA 8
LA Family Housing Corporation	Elizabeth Lazar, Director of Development, <a href="mailto:elazar@lafh.org">elazar@lafh.org</a> (818)255-2704	SPA 2
People Assisting The Homeless (PATH)	La Keishia Childers, Program Development Director <a href="mailto:lakeishiac@path.org">lakeishiac@path.org</a> (323)-644-2224	SPA 7
Special Service For Groups, Inc., HOPICS	Veronica Lewis, Division Director, <a href="mailto:vlewis@hopics.org">vlewis@hopics.org</a> (323) 938-0444	SPA 6
St. Joseph Center	Erin McGinnis, LMFT Interim Director of Programs, <a href="mailto:Emcginnis@stjosephctr.org">Emcginnis@stjosephctr.org</a> (310)396-6468	SPA 5

POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

The Whole Child	Vanessa Sedano, Housing Program Director <a href="mailto:vsedano@thewholechild.org">vsedano@thewholechild.org</a> 562 204-0640 ext 650	SPA 7
Union Station Homeless Services	Hope Stremski, Contract Compliance Manager <a href="mailto:Hstremski@unionstationhs.org">Hstremski@unionstationhs.org</a> – (626)798-2397	SPA 3

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY E8 ENHANCE THE EMERGENCY SHELTER SYSTEM		
LAHSA – EMERGENCY SHELTER SERVICES – SINGLE AND YOUTH PROVIDERS		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
1736 Family Crisis Center	Rachel Citron, Director of Contracts <a href="mailto:RCitron@1736fcc.org">RCitron@1736fcc.org</a> (323)737-3900	SPA 8
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino Chief Financial Officer <a href="mailto:Tseverino@avdvc.org">Tseverino@avdvc.org</a> (661)942-2758	SPA 1
First To Serve, Inc.	Tahia Hayslet, Executive Director, <a href="mailto:thayslet@harborinterfaith.org">thayslet@harborinterfaith.org</a> (310)831-0603	SPA 6
Hathaway Sycamores Child And Family Services	Debra Manners, President & CEO <a href="mailto:contact@hathaway-sycamores.org">contact@hathaway-sycamores.org</a> (626) 395-7100	SPA 3
LA Family Housing Corporation	Elizabeth Lazar, Director of Development <a href="mailto:elazar@lafh.org">elazar@lafh.org</a> (818)255-2704	SPA 4, SPA 2
Los Angeles Gay & Lesbian Community Services Center	Kris Nameth, Associate Director, Youth Services <a href="mailto:knameth@lalgbtcenter.org">knameth@lalgbtcenter.org</a> 323-860-3619	SPA 4
New Directions For Veterans	Aldra Robinson, Grant Manager <a href="mailto:Arobinson@ndvets.org">Arobinson@ndvets.org</a> (310)914-4045	SPA 5

## POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

The People Concern (formerly known as LAMP)	John Maceri, CEO <a href="mailto:Jmaceri@opcc.net">Jmaceri@opcc.net</a> (310)264-6646 ext. 229	SPA 4
Special Service For Groups, Inc., HOPICS	Veronica Lewis, Division Director <a href="mailto:vlewis@hopics.org">vlewis@hopics.org</a> (323) 938-0444	SPA 6
The Salvation Army	Ana Aguirre, Director <a href="mailto:Ana.Aguirre@usw.salvationarmy.org">Ana.Aguirre@usw.salvationarmy.org</a> (323) 451-4200	SPA 7
Union Station Homeless Services	Hope Stremski, Contract Compliance Manager <a href="mailto:Hstremski@unionstationhs.org">Hstremski@unionstationhs.org</a> (626)798-2397	SPA 3
United States Veterans Initiative, Inc.	Linda Tobey, National Director, Resource Development - <a href="mailto:ltobey@usvetsinc.org">ltobey@usvetsinc.org</a> (213)-542-2600	SPA 8
Volunteers of America of Los Angeles	Edwin Ruste, Program Finance Manager <a href="mailto:eruste@voala.org">eruste@voala.org</a> (213) 389-1500	SPA 3, 4, 6
Whittier Area First Day Coalition	Irene Muro, Executive Director <a href="mailto:irene@whittierfirstday.org">irene@whittierfirstday.org</a> (562) 693-4097	SPA 7

## ADDITIONAL INFORMATION

This last section contains additional information about contracting with the County.

Here are some helpful County Contracting related websites;

- **DOING BUSINESS WITH LA COUNTY** - [http://doingbusiness.lacounty.gov/main\\_db.htm](http://doingbusiness.lacounty.gov/main_db.htm)  
This site contains information about purchasing and contracting with the County. You can find additional contracting definitions, vendor registration information, Countywide open solicitations, Countywide Master Agreements and contact information for County Contract Managers.
- **COUNTY VENDOR ASSISTANCE** - <http://isd.lacounty.gov/vendor-assistance/>
- **COUNTY OFFICE OF SMALL BUSINESS, PROCUREMENT TECHNICAL ASSISTANCE CENTER** - <http://osb.lacounty.gov/>

Here are some contract terms and definitions:

### CONTRACT TERMS AND DEFINITIONS

*The terms and definitions below are the terms reflected in Section III, Contracting Opportunities List. The terms are operationally defined in the context of this Measure H Contracting Opportunities Guide.*

**New Solicitation:** An open competitive bid process in which County Departments or LAHSA solicit requests for proposals that will result in contracts for services. During an open solicitation, agencies can submit a proposal for a new contract to provide a specific service.

**Request for Proposals (RFP):** This solicitation type is open for receiving proposals with a specific date for receipt of proposals. RFPs can result in one or multiple contracts for one service type.

## ADDITIONAL INFORMATION

**Request for Statement of Qualifications (RFSQ):** The RFSQ can be used to qualify multiple agencies to perform one or multiple related services. This solicitation type has the capability of adding qualified agencies on an ongoing basis to a master list (Master Agreement) which the soliciting Department or LAHSA can utilize for contracts at any time. The RFSQ solicitation vehicle results in multiple awarded contracts for one or multiple service types.

A Request for Statement of Qualifications (RFSQ) is generally used when:

- There is a need to establish a pool of pre-qualified Contractors which meet a set of defined minimum qualifications, and are available and willing to perform work on an as-needed basis,
- Project requirements and statements-of-work for individual projects are defined at a later time when the service is needed, and
- There's a need for similar services to be provided with specific project requirements for each category.

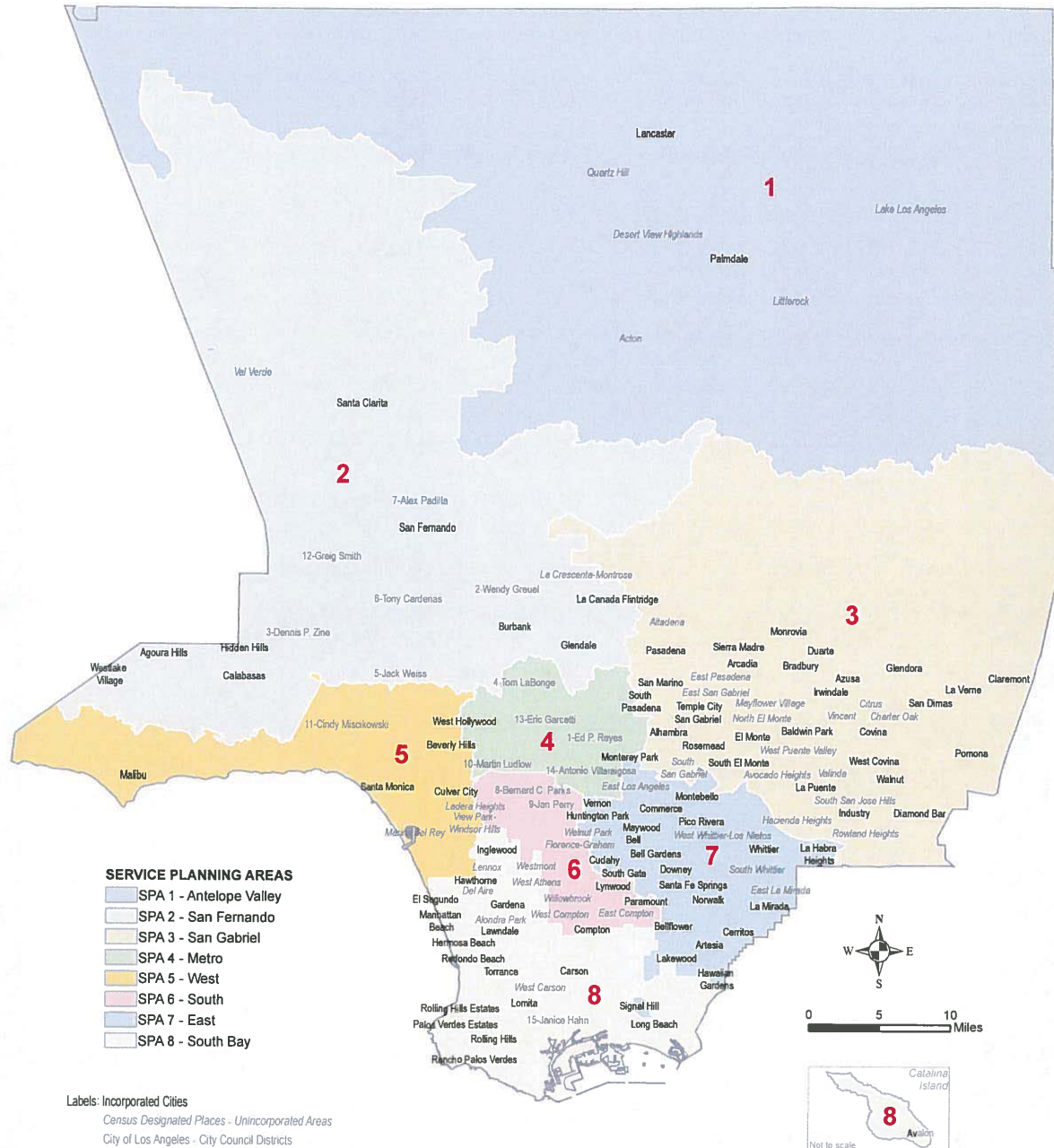
**Master Agreement:** County's standard agreement executed between County and individual Contractors. It sets forth the terms and conditions for the issuance and performance of, and otherwise governs, subsequent Work Orders.

**Solicitation Release Date:** Date that the soliciting County Department/LAHSA will release the respective solicitation document. All solicitations will be posted online at the respective agency's website.

**Proposers Conference:** Conference that is held by the soliciting County Department/LAHSA to explain services being solicited and to review the solicitation and contract process. These conferences are sometimes MANDATORY, so if you are interested in any of the opportunities listed in this directory, be sure to check the websites in Section III for the Proposer Conference date.



# Cities and Communities of Los Angeles County by Service Planning Area (SPA)



# THE COUNTY HOMELESS INITIATIVE

## THANK YOU FOR YOUR INTEREST IN MEASURE H CONTRACT OPPORTUNITIES

WE HOPE TO PARTNER WITH YOU IN PURSUING THE PROMISE OF COMBATting HOMELESSNESS IN  
LOS ANGELES COUNTY.

Keep in touch with us @ [homelessinitiative@lacounty.gov](mailto:homelessinitiative@lacounty.gov)

Stay up to date with Measure H @ <http://homeless.lacounty.gov/>