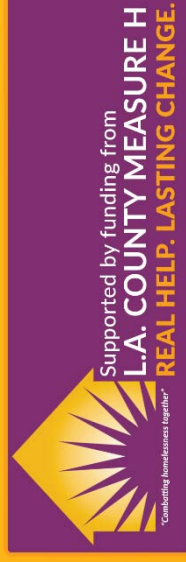


COUNTY OF LOS ANGELES HOMELESS INITIATIVE

MEASURE H CONTRACTING OPPORTUNITIES GUIDE FISCAL YEAR 2017-18



August 2017
homeless.lacounty.gov

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HOW TO BECOME A COUNTY VENDOR

Hello!

Thank you for your interest in Measure H Contracting Opportunities. We have created this guide to help you navigate the steps to become a contractor or subcontractor with Los Angeles County or County-funded agencies for contracted services funded through Measure H.

This section highlights how to do business with our County. Before the County can contract with your agency, you must become a registered vendor through our Internal Services Department. Here are the simple steps to becoming a County vendor;

STEP 1: REGISTER ONLINE

The first step to doing business with LA County is to register as a vendor on our online system. To register as a County vendor, go to <https://camisvr.co.la.ca.us/webven/>.

Vendors who register with Los Angeles County can:

- Access County Open Bids online
- Be placed on Bid Lists generated online by County Departments looking for prospective vendors
- Periodically be notified by email of County Bids for specific commodities/services
- Potentially qualify to register for the **County's Preference Programs**

STEP 2: QUALIFY FOR COUNTY PREFERENCE PROGRAMS

LA County has three preference programs which allow participating vendors to request that a preference be applied when bidding on an LA County Solicitation. For more information on how to qualify for a preference program, please go to <https://camisvr.co.la.ca.us/webven/LSBEIntro.asp>.

HOW TO BECOME A COUNTY VENDOR

Here's a quick list of the County's preference programs and brief descriptions of program benefits:

Local Small Business Enterprise Preference Program

Program Benefits:

- A 15% bid price reduction or "preference" on applicable County solicitations.
- 15-day Prompt Payment on undisputed invoices with the County.
- Listing on the County's exclusive database of certified businesses, providing more visibility to County Departments.

Disabled Veteran Business Enterprise Preference Program

Program Benefits:

- A 15% bid price reduction or "preference" on applicable County solicitations.
- Listing on the County's exclusive database of certified Disabled Veteran-owned Businesses, providing more visibility to County Departments and Prime Contractors.

Social Enterprise Preference Program

Program Benefits:

- A 15% bid price reduction or "preference" on applicable County solicitations.
- Listing on the County's exclusive database of certified businesses, providing more visibility to County Departments.

STEP 3: STAY INFORMED OF UPCOMING SOLICITATIONS

As a registered LA County vendor, you will receive notification from the Webven system for upcoming solicitations related to your service type.

Additionally, each County Department has its own contract opportunities web page for direct access to solicitation documents. The webpages related to Measure H contracting opportunities are located in Section III of this Contracting Guide.

HOW TO BECOME A LAHSA VENDOR

The County has collaborated with other government agencies in the efforts to combat homelessness in Los Angeles. An agency with a huge role in the effort is the Los Angeles Homeless Services Authority (LAHSA).

In 1993, the Los Angeles County Board of Supervisors and the Los Angeles Mayor and City Council created LAHSA as an independent, Joint Powers Authority. LAHSA's primary role is to coordinate the effective and efficient utilization of Federal and local funding in providing services to homeless people throughout Los Angeles County. LAHSA is responsible for administering a large portion of the programs funded through Measure H.

There are just a few easy steps to becoming a funded provider with LAHSA. We invite you to visit the LAHSA website at www.lahsa.org/funding for more information.

Here are the quick steps:

STEP 1: REVIEW THE REQUEST FOR STATEMENT OF QUALIFICATIONS (RFSQ) PROCESS

A complete description of LAHSA's RFSQ process and how to apply can be found on the LAHSA website at: <https://www.lahsa.org/news?article=214-request-for-statement-of-qualifications-rfsq-for-certification-as-a-qualified-bidder-for-lahsa-funding-opportunities>

STEP 2: SUBMIT A STATEMENT OF QUALIFICATIONS THROUGH THE RFSQ PROCESS

You can complete this step via the website above.

STEP 3: SUBMIT A PROPOSAL IN RESPONSE TO A REQUEST FOR PROPOSALS

Submit a proposal in response to a LAHSA Request for Proposals funded by sources for which your agency has been certified as a qualified bidder through the RFSQ process.

CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

MEASURE H CONTRACTING OPPORTUNITIES

We are excited that you want to join the effort to combat homelessness in Los Angeles County by providing contracted services to a County Department or LAHSA. We want to partner with you!

We have compiled a list of the 2017-18 contract opportunities that are being funded by Measure H. The list has three major categories for contract opportunities:

- New Solicitations – This category is for new, open-competitive requests for bids/proposals for a service type related to the Homeless Services Delivery System.
- Open Requests for Statements of Qualifications – This category is for solicitations that are on an open enrollment basis and simply requests qualifications from agencies. Once an agency meets the minimum qualifications, the soliciting County Department or LAHSA can place the agency on a Master Agreement. The County or LAHSA can then choose an agency from the Master Agreement list, at any time during the life of the agreement, to provide services.
- Subcontracting Opportunities – This category highlights possible opportunities for subcontracting with contractors who are already delivering homeless services to County departments and LAHSA. For your reference, we have included contact information for current contractors in Section IV, Subcontracting Opportunities.

Quick note: There are contracting terms on the list that might be new for you, so for your reference, we have included a few term definitions in Section V, Additional Information.

Ok, let's get started – you can review the Contract Opportunities list beginning on the next page.

CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

COUNTY HOMELESS INITIATIVE STRATEGY A1 HOMELESS PREVENTION FOR FAMILIES

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
Los Angeles Homeless Services Authority (LAHSA)	Legal Services	October 19, 2017	November 3, 2017	\$500,000	1-2	Yes	Anna Reich-Bialik abialik@lahsa.org 213-683-3333 https://www.lahsa.org/funding/opportunities

SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT CONTRACTORS)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Coordinated Entry System for Families	N/A	N/A	N/A	N/A	Yes	See Section IV for Current Contract List

COUNTY HOMELESS INITIATIVE STRATEGY A5 HOMELESS PREVENTION FOR SINGLE ADULTS

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Legal Services	October 19, 2017	November 3, 2017	\$727,513	8-16 Providers (1- 2 per SPA)	Yes	Anna Reich-Bialik abialik@lahsa.org 213-683-3333 https://www.lahsa.org/funding/opportunities

CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

COUNTY HOMELESS INITIATIVE STRATEGY A5
HOMELESS PREVENTION FOR SINGLE ADULTS

SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT CONTRACTORS)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Homeless Prevention for Singles Adults	N/A	N/A	\$4,300,000	N/A	Yes	See Section IV for Current Contract List

COUNTY HOMELESS INITIATIVE STRATEGY B3
PARTNER WITH CITIES TO EXPAND RAPID REHOUSING

NEW SOLICITATIONS

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Shallow Subsidies	February 15, 2018	TBD	\$3,928,439	TBD	Yes	Anna Reich-Bialik abialik@lahsa.org 213-683-3333 https://www.lahsa.org/funding/opportunities

SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT CONTRACTORS)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Rapid Re- Housing	N/A	N/A	\$41,000,000	N/A	Yes	See Section IV for Current Contract List

CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

COUNTY HOMELESS INITIATIVE STRATEGY B7 INTERIM /BRIDGE HOUSING FOR THOSE EXITING INSTITUTIONS

OPEN REQUESTS FOR STATEMENTS OF QUALIFICATION (RFSQ)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
Department of Health Services (DHS)	Supportive Housing Services	Open Enrollment	N/A	N/A	N/A	Yes	Kathy Hanks khanks@dhs.lacounty.gov 213-240-7819 http://dhs.lacounty.gov/wps/portal/dhs/cg/
Department of Public Health (DPH)	Substance Use Disorder Services *	Open Enrollment	N/A	\$9,352,665	20	Yes	Daniel Deniz ddeniz@ph.lacounty.gov 626-299-4532 http://publichealth.lacounty.gov/sapc/provider.htm

*A Work Order Solicitation for the reflected annual contract amount will be issued for Recovery Bridge Housing Services in January 2018. Interested agencies must qualify under the Substance Use Disorder Services RFSQ to submit a proposal for that solicitation.

SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT CONTRACTORS)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
DPH	Alcohol Drug-Free Living Centers	N/A	N/A	N/A	N/A	Yes	See Section IV for Current Contract List
LAHSA	Bridge Housing Services	N/A	N/A	\$4,600,000	N/A	Yes	See Section IV for Current Contract List

CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

COUNTY HOMELESS INITIATIVE STRATEGY C2/C7
 C2 - INCREASE EMPLOYMENT FOR HOMELESS ADULTS BY SUPPORTING SOCIAL ENTERPRISES
 C7 - SUBSIDIZED EMPLOYMENT FOR HOMELESS ADULTS

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
Workforce Development, Aging and Community Services	Social Enterprise Program Employment and Training Services	October 2017	October 2017	\$2,500,000	5-10	No	Rafael Carbajal Rcarbajal@wdacs.lacounty.gov 213-503-1835 http://wdacs.lacounty.gov/social-enterprise-employment-and-training-program-services-rfsq/

COUNTY HOMELESS INITIATIVE STRATEGY C4/C5/C6
 COUNTYWIDE SUPPLEMENTAL SECURITY INCOME (SSI)/SOCIAL SECURITY DISABILITY INCOME AND VETERANS BENEFITS ADVOCACY

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
DHS	Benefits Advocacy Services	N/A	N/A	\$6,300,000	N/A	Yes	See Section IV for Current Contract List

CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

**COUNTY HOMELESS INITIATIVE STRATEGY D7
PROVIDE SERVICES AND RENTAL SUBSIDIES FOR PERMANENT SUPPORTIVE HOUSING**

OPEN REQUESTS FOR STATEMENTS OF QUALIFICATION (RFSQ)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS/ CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
DMH	Mental Health Services Act	Open Enrollment	N/A	N/A	N/A	Yes	Sara Lee Dato sldato@dmh.lacounty.gov 213-738-4684 http://dmh.lacounty.gov/wps/portal/dmh/contract_opportunities
DHS	Supportive Housing Services	Open Enrollment	N/A	N/A	N/A	Yes	Kathy Hanks khanks@dhs.lacounty.gov 213-240-7819 http://dhs.lacounty.gov/wps/portal/dhs/cgl/
DPH	Substance Use Disorder Services*	Open Enrollment	January 2018	\$438,022	8	Yes	Daniel Deniz ddeniz@ph.lacounty.gov 626-299-4532 http://publichealth.lacounty.gov/sapc/provider.htm

*A Work Order Solicitation for the reflected annual contract amount will be issued for Substance Abuse Client Engagement and Navigation Services in January 2018. Interested agencies must qualify under the Substance Use Disorder Services RFSQ to submit a proposal for that solicitation.

CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

COUNTY HOMELESS INITIATIVE STRATEGY E6 EXPAND COUNTYWIDE OUTREACH SYSTEM

SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT CONTRACTORS)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS/ CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Homeless Outreach Services	N/A	N/A	\$4,500,000	N/A	Yes	See Section IV for Current Contract List

COUNTY HOMELESS INITIATIVE STRATEGY E7 STRENGTHEN THE COORDINATED ENTRY SYSTEM

NEW SOLICITATIONS

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS/ CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB- CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Housing Location Services	February 15, 2018	TBD	2,083,333	TBD	Yes	Anna Reich-Bialik abialik@lahsa.org 213-683-3333
LAHSA	Legal Services Capacity Building/Technical Assistance Services	October 19, 2017	November 3, 2017	1,388,889	TBD	Yes	https://www.lahsa.org/funding/opportunities Anna Reich-Bialik
LAHSA	Training Academy Representative Payee Services	November 2017	TBD	2,500,000	TBD	Yes	Anna Reich-Bialik
LAHSA		TBD	TBD	900,000	TBD	Yes	Anna Reich-Bialik
LAHSA		February 15, 2018	TBD	666,667	TBD	Yes	Anna Reich-Bialik

CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

COUNTY HOMELESS INITIATIVE STRATEGY E7
STRENGTHEN THE COORDINATED ENTRY SYSTEM

SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT CONTRACTORS)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Regional Coordination for Singles, Family and Youth	N/A	N/A	N/A	N/A	Yes	See Section IV for Current Contract List

COUNTY HOMELESS INITIATIVE STRATEGY E8
ENHANCE THE EMERGENCY SHELTER SYSTEM

NEW SOLICITATIONS

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Bridge Housing for Women	October 19, 2017	October 26, 2017	\$3,650,000	TBD	Yes	Anna Reich-Bialik abialik@lahsa.org 213-683-3333 https://www.lahsa.org/funding/opportunities
LAHSA	Capital Funds	TBD	TBD	\$8,907,259	TBD	TBD	Anna Reich-Bialik

SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT PROVIDERS)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Emergency Shelter Services	N/A	N/A	\$19,000,000	N/A	Yes	See Section IV for Current Contract List

CONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

COUNTY HOMELESS INITIATIVE STRATEGY E14
ENHANCED SERVICES FOR TRANSITON AGE YOUTH

SUBCONTRACTING OPPORTUNITIES ONLY (SEE GUIDE SECTION IV FOR A LIST OF CURRENT PROVIDERS)

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ANNUAL CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
LAHSA	Family Reconnections and Family Visits	October 19, 2017	November 2, 2017	\$872,004	TBD	TBD	Anna Reich-Bialik abialik@lahsa.org 213-683-3333 https://www.lahsa.org/funding/opportunities

COUNTY HOMELESS INITIATIVE STRATEGY F7
HOUSING INNOVATION FUND

NEW SOLICITATION

COUNTY DEPARTMENT/AGENCY	CONTRACTING OPPORTUNITY	SOLICITATION RELEASE DATE	PROPOSERS' CONFERENCE DATE	ONE-TIME CONTRACT AMOUNT	NUMBER OF PROVIDERS NEEDED	SUB-CONTRACTING ALLOWED	CONTACT INFORMATION
Chief Executive Office	Housing Innovation Grant	TBD	TBD	\$4,500,000	TBD	Yes	Jennifer Kim jkim@ceo.lacounty.gov 213-893.0544

SECTION IV

POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

If you are interested in subcontracting with Measure H funded contractors, we want to point you in the right direction by connecting you with contractors currently providing services related to the HI Strategies.

This section details contact information for contractors by HI Strategy, and by the lead agency funding that contract. This section also provides information for the Service Planning Area (SPA) a contractor serves so that you can connect with a contractor in your area. If you are not familiar with County SPAs, please take a moment to familiarize yourself with the County SPA Map in Section V, Additional Information.

Here are a few basic things that you may want to do to find subcontracting opportunities for Measure H related contracts;

- Identify the HI services your agency would like to provide.
- identify the contractor associated with the Service Planning Area your agency serves.
- Directly contact the contractor that you would like to subcontract with for details on subcontracting opportunities. Please do NOT contact the lead County department/LAHSA for subcontracting opportunities.

The current contractors listed in this Section are not mandated to subcontract. It is at the discretion of the contracted agencies whether they would like to subcontract and, if so, with whom.

POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY A1 HOMELESS PREVENTION FOR FAMILIES		
LAHSA – COORDINATED ENTRY SYSTEM FOR FAMILIES: FAMILY SOLUTION CENTERS PROVIDERS		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino, Chief Financial Officer tseverino@avdvc.org (661)942-2758	SPA 1
Harbor Interfaith Services, Inc.	Tahia Hayslet, Executive Director thayslet@harborinterfaith.org (310)831-0603	SPA 8
L.A. Family Housing Corp.	Elizabeth Lazar, Director of Development elazar@lafh.org (818)255-2704	SPA 4, SPA 2
People Assisting The Homeless (PATH)	La Keishia Childers, Program Development lakeishiac@path.org (323)644-2224	SPA 4
Special Service For Groups, Inc., Homeless Outreach Program Integrated Care system (HOPICS)	Veronica Lewis, Division Director vlewis@hopics.org (323) 948-0444	SPA 6
St. Joseph Center	Tzenni Bah Garcia, Contracts Manager tgarcia@stjosephctr.org (310)396-6468 ext. 327	SPA 5
The Whole Child	Vanessa Sedano, Housing Program Director vsedano@thewholechild.org 562 204-0640 ext 650	SPA 7

POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Union Station Homeless Services	Hope Stremski, Contract Compliance Manager hstremski@unionstationhs.org (626)798-2397	SPA 3
STRATEGY A5 HOMELESS PREVENTION FOR SINGLE ADULTS		
LAHSA – COORDINATED ENTRY SYSTEM FOR SINGLE ADULTS: RAPID REHOUSING PROVIDERS		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
1736 Family Crisis Center	Rachel Citron, Director of Contracts RCitron@1736fcc.org (323)737-3900	SPA 8
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino Chief Financial Officer Tseverino@avdvc.org (661)942-2758	SPA 1
Harbor Interfaith Services, Inc.	Tahia Hayslet, Executive Director thayslet@harborinterfaith.org (310)831-0603	SPA 8
LA Family Housing Corporation	Elizabeth Lazar, Director of Development, elazar@lafh.org (818)255-2704	SPA 2
The People Concern (formerly known as LAMP)	John Maceri, CEO Jmaceri@opcc.net (310)264-6646 - ext 229	SPA 4

SECTION IV

POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

<p>People Assisting The Homeless (PATH)</p>	<p>La Keishia Childers, Program Development Director lakeishiac@path.org (323) 644-2224</p>	<p>SPA 4, 5, 7, 8</p>
<p>Special Service For Groups, Inc., HOPICS</p>	<p>Veronica Lewis, Division Director vlewis@hopics.org (323) 948-0444</p>	<p>SPA 6</p>
<p>St. Joseph Center</p>	<p>Tzenni Bah Garcia, Contracts Manager tgarcia@stjosephctr.org (310)396-6468 ext. 327</p>	<p>SPA 5</p>
<p>Volunteers of America of Los Angeles</p>	<p>Edwin Ruste, Program Finance Manager eruste@voala.org (213) 389-1500</p>	<p>SPA 6</p>

POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY B7 INTERIM BRIDGE HOUSING FOR THOSE EXITING INSTITUTIONS		
DEPARTMENT OF HEALTH SERVICES – INTERIM HOUSING SERVICES PROVIDERS		
STABILIZATION HOUSING		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Anti-Recidivism Coalition (ARC) Bromont	Scott Budnick Phone: (213) 955-5885 Email: scottarcia@gmail.com	SPA 2
The People Concern (formerly known as LAMP)	John Maceri, CEO Phone: (310) 264-6646 ext. 229 Email: jmaceri@opcc.net	SPA 4
People Assisting The Homeless (PATH) PATHCares	Tescia Uribe Phone: (310) 936-6348 Email: TesciaU@ePath.org	SPA 4
RECUPERATIVE CARE		
HealthRight 360 (HR360) - Ella's House	Vitka Eisen Phone: (415) 762-1558 Email: Veisen@healthright360.org	SPA 6
JWCH Institute, Inc. (JWCH) - Enhanced Residential Services Program (ESP)	Michael Johnson Phone: (323) 201-4516 ext. 3031 Email: mjohnson@jwchinstitute.org	SPA 4
JWCH Institute, Inc. (JWCH) - Bell Recuperative Care	Michael Johnson Phone: (323) 201-4516 ext. 3031 Email: mjohnson@jwchinstitute.org	SPA 7
JWCH Institute, Inc. (JWCH) - Martin Luther King Recuperative Care Center	Michael Johnson Phone: (323) 201-4516 ext. 3031 Email: mjohnson@jwchinstitute.org	SPA 6

POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

The People Concern - South Los Angeles Recuperative Care (SoLAR)	John Maceri, CEO Phone: (310) 264-6646 ext. 229 Email: jmaceri@opcc.net	SPA 6
SOBERING CENTER		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Exodus	Lezlie Murch, lmurch@exodusrecovery.com	SPA 4

STRATEGY B7 - CONTINUED
INTERIM BRIDGE HOUSING FOR THOSE EXITING INSTITUTIONS

LAHSA – COORDINATED ENTRY SYSTEM FOR SINGLES AND YOUTH – BRIDGE HOUSING PROVIDERS

CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino Chief Financial Officer Tseverino@avdvc.org (661)942-2758	SPA 1
First To Serve, Inc.	Christina Verjan, cverjan@firsttoservey.org (323)270-6792	SPA 6
Hathaway Sycamores Child And Family Services	Debbie Manners, President & CEO contact@hathaway-sycamores.org (626) 395-7100	SPA 3
New Directions For Veterans	Kirk Johnson, Program Manager, kjohnson@ndvets.org (310)914-4045	SPA 5

SECTION IV

POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

The People Concern (formerly known as LAMP)	John Maceri, CEO Jmaceri@opcc.net (310)264-6646 ext. 229	SPA 4
The Salvation Army	Alma Martinez Alma.Martinez-villagomez@usw.salvationarmy.org (323) 263-1206 ext. 218	SPA 7
Union Station Homeless Services	Hope Stremski, Contract Compliance Manager Hstremski@unionstationhs.org (626)798-2397	SPA 3
United States Veterans Initiative, Inc.	Linda Tobey, National Director, Resource Development ltobey@usvetsinc.org (213) 542-2600	SPA 8
Volunteers of America of Los Angeles	Edwin Ruste, Program Finance Manager eruste@voala.org (213) 389-1500	SPA 3
Whittier Area First Day Coalition	Irene Muro, Executive Director irene@whittierfirstday.org (562) 693-4097	SPA 7

POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY B7 INTERIM BRIDGE HOUSING FOR THOSE EXITING INSTITUTIONS		
DEPARTMENT OF PUBLIC HEALTH/SUBSTANCE ABUSE PREVENTION AND CONTROL – ALCOHOL/DRUG-FREE LIVING CENTERS		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Alcoholism Center For Women, Inc.	Lorette Herman, Executive Director 1147 South Alvarado Street Los Angeles, CA 90006 lherman@acwla.org	SPA 4
Asian American Drug Abuse Program, Inc.	Mike Watanabe, President & Chief Executive Officer 2900 Crenshaw Blvd. Los Angeles, CA 90016 (323) 293-6284 miwat@aadapinc.org	SPA 6
Behavioral Health Services, Inc.	Shirley Summers, President & Chief Executive Officer 15519 South Crenshaw Blvd. Gardena, CA 90249 ssummers@bhs-inc.org	SPA 8
California Hispanic Commission On Alcohol And Drug Abuse, Inc.	James Z. Hernandez, Executive Director 1419 21 st Street Sacramento, CA 95811-5208 (916) 443-5473 mrh@chcada.org	SPA 7
Clare Foundation, Inc.	Lisa Steele, Ph.D., Executive Director 909 Pico Blvd. Santa Monica, CA 90405 (310) 314-6200 lsteel@clarefoundation.org	SPA 5

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POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Cri-Help, Inc.	Jack Bernstein, President & Chief Executive Officer 11027 Burbank Blvd. North Hollywood, CA 91601 jackb@Cri-Help.org	SPA 2
Grandview Foundation, Inc.	Lindy Carll, Executive Director 1230 North Marengo Ave. Pasadena, CA 91103 (310) 521-9209 L.carll@att.net	SPA 3
House Of Hope Foundation, Inc.	Barbara Tschirgi, Executive Director 235 West 9 th Street San Pedro, CA 90731 (310) 527-9209 bobj@houseofhopesp.org	SPA 8
Los Angeles Centers For Alcohol And Drug Abuse	Juan Navarro, Executive Director 11015 Bloomfield Ave. Santa Fe Springs, CA 90670-3205 (562) 906-2676 jnavarro@lacada.com	SPA 7
Principles, Inc.	James Stillwell, Executive Director 1680 North Fair Oaks Ave. Pasadena, CA 91103 (323) 681-2575 jim@impacthouse.com	SPA 3
Prototypes	Eli Veitzer, Interim President and CEO 1000 N. Alameda Street, Suite 390 Los Angeles, CA 90012 (213) 542-3838 evitzer@prototypes.org	SPA 5

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POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Safe Refuge	Kathryn Romo 1041 Redondo Ave. Long Beach, CA 90804 (562) 987-4586 romok@safinc.org	SPA 8
Shields For Families, Inc.	Kathryn Icenhower, Ph.D., Chief Executive Officer 11601 South Western Ave. Los Angeles, CA 90047 (323) 242-5011 kicenhower@shieldsforfamilies.org	SPA 6
Social Model Recovery Systems, Inc.	James O'Connell, Executive Director 223 East Rowland Street Covina, CA 91723 (626) 332-3145 joconnell@socialmodel.com	SPA 3
Tarzana Treatment Centers, Inc.	Albert Senella, President & Chief Executive Officer 18646 Oxnard Street Tarzana, CA 91356 (818) 654-3815 asenella@tarzanatc.org	SPA 2
The Salvation Army, A California Corporation	Pilar Buelna, Division Director 180 E. Ocean Blvd., Suite 500 Long Beach, CA 90802 (562) 264-3690 Pilar.buelna@usw.salvationarmy.org	SPA 7

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POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY C4/C5/C6 COUNTYWIDE SUPPLEMENTAL SECURITY INCOME (SSI)/SOCIAL SECURITY DISABILITY INCOME AND VETERANS BENEFITS ADVOCACY		
DEPARTMENT OF HEALTH SERVICES		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Catalyst Foundation	Cristina Herman cristina@catalystfdh.org	SPA 1
Lutheran Social Services	Mark Kuntz mkuntz@lsssc.org	SPA 8
People Assisting The Homeless (PATH)	Meredith Berkson MeredithB@ePath.org	SPA 7
Special Service For Groups, Inc., (HOPICS)	Veronica Lewis vlewis@hopics.org (323) 938-0444	SPA 6
St. Joseph Center	Mandy Sommers MSommers@stjosephctr.org	SPA 5
Tarzana Treatment Center	Tom Martinez tmartinez@tarzanatc.org	SPA 2
Volunteers Of America Of Los Angeles	Edgar Ramos eramos@voala.org	SPA 3
Volunteers Of America Of Los Angeles	Lana Huynh lhuynh@voala.org	SPA 4

POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY D7 PROVIDE SERVICES AND RENTAL SUBSIDIES FOR PERMANENT SUPPORTIVE HOUSING			
DEPARTMENT OF HEALTH SERVICES			
Permanent Intensive Case Management Services			
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA	
Alliance for H&H	Erin Donovan edonovan@AllianceHH.org	Countywide	
Affordable Living for the Aging (ALA)	Sam Campbell Sam@alasseniorliving.org	Countywide	
Downtown Women's Center (DWC)	Amy Turk amyt@downtownwomenscenter.org	Countywide	
Epidaurus/Amity	Doug Bond dbond@amityfdn.org	Countywide	
GettLove	Keegan Hornbeck keegan@gettlove.org	Countywide	
Homeless Health Care LA	Amber Roth aroth@hhcla.org	Countywide	
Housing Works	Celina Alvarez calvarez@housingworksca.org	Countywide	
Imagine Los Angeles, Inc.	Jill Bauman jill@imaginela.org	Countywide	
LA Family Housing	Amy Cole acole@lafh.org	Countywide	
LifeSTEPS	Bruce Kuban bruce@LifeSTEPSusa.org	Countywide	
Mental Health America-Antelope Valley	Luis Montes lmontes@mhala.org	Countywide	

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POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Mental Health America- Los Angeles	Mary Nabers mnabers@mhala.org	Countywide
The People Concern	Julie DeRose jderose@opcc.net	Countywide
People Assisting The Homeless (PATH)	Tescia Uribe TesciaU@ePath.org	Countywide
Self-Help and Recovery Exchange (SHARE)	Jason Robison jason@shareselfhelp.org	Countywide
Skid Row Housing Trust	Monique Davis monique.davis@skidrow.org	SPA 2,4
SRO Housing	Virginia Reed VirginiaR@SROHousing.org	SPA 4
Special Services for Groups, HOPICS	Veronica Lewis vlewis@hopics.org (323) 938-0444	Countywide
St Joseph's Center	LaCheryl Porter lporter@stjosephctr.org	Countywide
Step Up On Second	Aaron Criswell Aaron@stepuponsecond.org	Countywide
Union Station	Ryan Izell rizzell@unionstationhs.org	Countywide
Volunteers of America of Los Angeles	Shanita Seamans sseamans@voala.org	Countywide
Watts Labor Community Action Committee (WLCAC)	Shannon Murray smurray@wlcac.org	Countywide

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POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY D7 PROVIDE SERVICES AND RENTAL SUBSIDIES FOR PERMANENT SUPPORTIVE HOUSING			
DEPARTMENT OF HEALTH SERVICES			
Women in Supportive Housing			
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA	
Downtown Women's Center (DWC)	Amy Turk, amyt@downtownwomenscenter.org	Countywide	
STRATEGY E6 EXPAND COUNTYWIDE OUTREACH SYSTEM			
LAHSA – OUTREACH SERVICE PROVIDERS			
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA	
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino Chief Financial Officer Iseverino@avdvc.org (661)942-2758	SPA 1	
Harbor Interfaith Services, Inc.	Tahia Hayslet, Executive Director, thayslet@harborinterfaith.org (310)831-0603	SPA 8	
LA Family Housing Corporation	Elizabeth Lazar, Director of Development, elazar@lafh.org (818)255-2704	SPA 2	
The People Concern (formerly known as LAMP)	John Maceri, CEO Jmaceri@opcc.net (310)264-6646 ext. 229	SPA 4	

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POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

People Assisting The Homeless (PATH)	La Keishia Childers, Program Development Director lakeishiac@path.org (323) 644-2224	SPA 7
Special Service For Groups, Inc., HOPICS	Veronica Lewis, Division Director vlewis@hopics.org (323) 938-0444	SPA 6
St. Joseph Center	Tzenni Bah Garcia, Contracts Manager tgarcia@stjosephctr.org (310)396-6468 ext. 327	SPA 5
Union Station Homeless Services	Hope Stremski, Contract Compliance Manager Hstremski@unionstationhs.org (626)798-2397	SPA 6
Volunteers of America of Los Angeles	Edwin Ruste, Program Finance Manager eruste@voala.org (213) 389-1500	SPA 6

POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY E7 STRENGTHEN THE COORDINATED ENTRY SYSTEM		
LAHSA – HOUSING NAVIGATION SERVICES		
Single Adult Providers		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
1736 Family Crisis Center	Rachel Citron, Director of Contracts RCitron@1736fcc.org (323) 737-3900	SPA 8
Antelope Valley Domestic Violence Council, Db a "Valley Oasis"	Toni Severino Chief Financial Officer Tseverino@avdvc.org (661)942-2758	SPA 1
Harbor Interfaith Services, Inc.	Tahia Hayslet, Executive Director thayslet@harborinterfaith.org (310)831-0603	SPA 8
Homeless Health Care Los Angeles	Mark Casanova, Executive Director; Amber Roth, Director of Programs and Operations (213) 744-0724	SPA 4
LA Family Housing Corporation	Elizabeth Lazar, Director of Development, elazar@lafh.org (818)255-2704	SPA 2
People Assisting The Homeless (PATH)	La Keishia Childers, Program Development Director lakeishiac@path.org (323) 644-2224	SPA 4, 5, 7, 8

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POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

San Fernando Valley Community Mental Health Center, Inc.	Marci Kass, Program Manager Mkass@sfvcmhc.org (818)-901-4830	SPA 2
Special Service For Groups, Inc.	Veronica Lewis, Division Director vlewis@hopiccs.org (323) 938-0444	SPA 6
St. Joseph Center	Tzenni Bah Garcia, Contracts Manager tgarcia@stjosephctr.org (310)396-6468 ext. 327	SPA 5
Union Station Homeless Services	Hope Stremski, Contract Compliance Manager Hstremski@unionstationhs.org (626)798-2397	SPA 3
Volunteers of America of Los Angeles	Edwin Ruste, Program Finance Manager eruste@voala.org (213) 389-1500	SPA 6
STRATEGY E7		
STRENGTHEN THE COORDINATED ENTRY SYSTEM		
LAHSA – HOUSING NAVIGATION SERVICES		
Youth Providers		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Antelope Valley Domestic Violence Council, Db a "Valley Oasis"	Toni Severino Chief Financial Officer Tseverino@avdvc.org (661)942-2758	SPA 1
Coalition For Responsible Community Development	Jahrell Thomas jthomas@coalitionrcd.org	SPA 6

POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Los Angeles Gay & Lesbian Community Services Center	Kris Nameth, Associate Director knameth@laigbtcenter.org (323) 860-3619	SPA 4
The Village Family Services	Hugo C. Villa, CEO Hvilla@thevillagefs.org (818)755-8786	SPA 2
STRATEGY E7		
STRENGTHEN THE COORDINATED ENTRY SYSTEM		
LAHSA – REGIONAL COORDINATION FOR SINGLE ADULTS		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Antelope Valley Domestic Violence Council, Db a "Valley Oasis"	Toni Severino Chief Financial Officer Tseverino@avdvc.org (661)942-2758	SPA 1
Harbor Interfaith Services, Inc.	Tahia Hayslet, Executive Director thayslet@harborinterfaith.org (310)831-0603	SPA 8
LA Family Housing Corporation	Elizabeth Lazar, Director of Development elazar@lafh.org (818)255-2704	SPA 2
The People Concern (formerly known as LAMP)	John Maceri, CEO Jmaceri@opcc.net (310)264-6646 ext. 229	SPA 4
People Assisting The Homeless (PATH)	La Keishia Childers, Program Development Director lakeishiadc@path.org (323) 644-2224	SPA 7

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POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Special Service For Groups, Inc., HOPICS	Veronica Lewis, Division Director vlewis@hopics.org (323) 938-0444	SPA 8
St. Joseph Center	Tzenni Bah Garcia, Contracts Manager tgarcia@stjosephctr.org (310)396-6468 ext. 327	SPA 5
Union Station Homeless Services	Hope Stremski, Contract Compliance Manager Hstremski@unionstationhs.org (626)798-2397	SPA 3

POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY E7 STRENGTHEN THE COORDINATED ENTRY SYSTEM		
LAHSA – REGIONAL COORDINATION FOR YOUTH		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino Chief Financial Officer Tseverino@avdvc.org (661)942-2758	SPA 1
Children's Hospital Los Angeles	Arlene Schneir, Director Aschneir@chla.usc.edu (323)361-3901	SPA 4
Coalition For Responsible Community Development	Jahrell Thomas jthomas@coalitionrcd.org	SPA 6
Harbor Interfaith Services, Inc.	Tahia Hayslet, Executive Director thayslet@harborinterfaith.org (310)831-0603	SPA 8
Hathaway Sycamores Child And Family Services	Debra Manners, President & CEO contact@hathaway-sycamores.org (626) 395-7100	SPA 3
Safe Place For Youth (SPY), A Project Of Community Partners	Bari Goldojarb, Director of Programs Barig@safeplaceforyouth.org (424) 272-8567	SPA 5
The Village Family Services	Hugo C. Villa, CEO Hvilla@thevillagefs.org (818)755-8786	SPA 2

POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Jovenes, Inc.	Guadalupe Rebolledo, Housing Supervisor grebolledo@jovenesinc.org 323-260-8035	SPA 7
STRATEGY E7		
STRENGTHEN THE COORDINATED ENTRY SYSTEM		
LAHSA – REGIONAL COORDINATION FOR FAMILIES		
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA
Antelope Valley Domestic Violence Council, Dba "Valley Oasis"	Toni Severino Chief Financial Officer Iseverino@avdvc.org (661)942-2758	SPA 1
Harbor Interfaith Services, Inc.	Tahia Hayslet, Executive Director, thayslet@harborinterfaith.org (310)831-0603	SPA 8
LA Family Housing Corporation	Elizabeth Lazar, Director of Development, elazar@lafh.org (818)255-2704	SPA 2
Special Service For Groups, Inc., HOPICS	Veronica Lewis, Division Director, vlewis@hopics.org (323) 938-0444	SPA 6
St. Joseph Center	Tzenni Bah Garcia, Contracts Manager tgarcia@stjosephctr.org (310)396-6468 ext. 327	SPA 5
The Whole Child	Vanessa Sedano, Housing Program Director vsedano@thewholechild.org 562 204-0640 ext 650	SPA 7

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POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

Union Station Homeless Services	Hope Stremski, Contract Compliance Manager Hstremski@unionstationhs.org - (626)798-2397	SPA 3
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POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

STRATEGY E8 ENHANCE THE EMERGENCY SHELTER SYSTEM			
LAHSA – EMERGENCY SHELTER SERVICES – SINGLE AND YOUTH PROVIDERS			
CONTRACTED AGENCY	AGENCY CONTACT INFORMATION	SERVICE PLANNING AREA	
1736 Family Crisis Center	Rachel Citron, Director of Contracts RCitron@1736fcc.org (323)737-3900	SPA 8	
Antelope Valley Domestic Violence Council, DbA "Valley Oasis"	Toni Severino Chief Financial Officer Tseverino@avdvc.org (661)942-2758	SPA 1	
First To Serve, Inc.	Tahia Hayslet, Executive Director, thayslet@harborinterfaith.org (310)831-0603	SPA 6	
Hathaway Sycamores Child And Family Services	Debra Manners, President & CEO contact@hathaway-sycamores.org (626) 395-7100	SPA 3	
LA Family Housing Corporation	Elizabeth Lazar, Director of Development elazar@lafh.org (818)255-2704	SPA 4, SPA 2	
Los Angeles Gay & Lesbian Community Services Center	Kris Nameth, Associate Director, Youth Services knameth@lalgbtcenter.org 323-860-3619	SPA 4	
New Directions For Veterans	Aldra Robinson, Grant Manager Arobinson@ndvets.org (310)914-4045	SPA 5	

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POTENTIAL SUBCONTRACTING OPPORTUNITIES BY HOMELESS INITIATIVE STRATEGY/LEAD AGENCY

The People Concern (formerly known as LAMP)	John Maceri, CEO Jmaceri@opcc.net (310)264-6646 ext. 229	SPA 4
Special Service For Groups, Inc., HOPICS	Veronica Lewis, Division Director vlewis@hopics.org (323) 938-0444	SPA 6
The Salvation Army	Alma Martinez Alma.Martinez-villagomez@usw.salvationarmy.org (323) 263-1206 ext. 218	SPA 7
Union Station Homeless Services	Hope Stremski, Contract Compliance Manager Hstremski@unionstationhs.org (626)798-2397	SPA 3
United States Veterans Initiative, Inc.	Linda Tobey, National Director, Resource Development - ltobey@usvetsinc.org (213)-542-2600	SPA 8
Volunteers of America of Los Angeles	Edwin Ruste, Program Finance Manager eruste@voala.org (213) 389-1500	SPA 3, 4, 6
Whittier Area First Day Coalition	Irene Muro, Executive Director irene@whittierfirstday.org (562) 693-4097	SPA 7

ADDITIONAL INFORMATION

This last section contains additional information about contracting with the County.

Here are some helpful County Contracting related websites;

- **DOING BUSINESS WITH LA COUNTY** - http://doingbusiness.lacounty.gov/main_db.htm
This site contains information about purchasing and contracting with the County. You can find additional contracting definitions, vendor registration information, Countywide open solicitations, Countywide Master Agreements and contact information for County Contract Managers.
- **COUNTY VENDOR ASSISTANCE** - <http://isd.lacounty.gov/vendor-assistance/>
- **COUNTY OFFICE OF SMALL BUSINESS, PROCUREMENT TECHNICAL ASSISTANCE CENTER** - <http://osb.lacounty.gov/>

Here are some contract terms and definitions:

CONTRACT TERMS AND DEFINITIONS

The terms and definitions below are the terms reflected in Section III, Contracting Opportunities List. The terms are operationally defined in the context of this Measure H Contracting Opportunities Guide.

New Solicitation: An open competitive bid process in which County Departments or LAHSA solicit requests for proposals that will result in contracts for services. During an open solicitation, agencies can submit a proposal for a new contract to provide a specific service.

Request for Proposals (RFP): This solicitation type is open for receiving proposals with a specific date for receipt of proposals. RFPs can result in one or multiple contracts for one service type.

ADDITIONAL INFORMATION

Request for Statement of Qualifications (RFSQ): The RFSQ can be used to qualify multiple agencies to perform one or multiple related services. This solicitation type has the capability of adding qualified agencies on an ongoing basis to a master list (Master Agreement) which the soliciting Department or LAHSA can utilize for contracts at any time. The RFSQ solicitation vehicle results in multiple awarded contracts for one or multiple service types.

A Request for Statement of Qualifications (RFSQ) is generally used when:

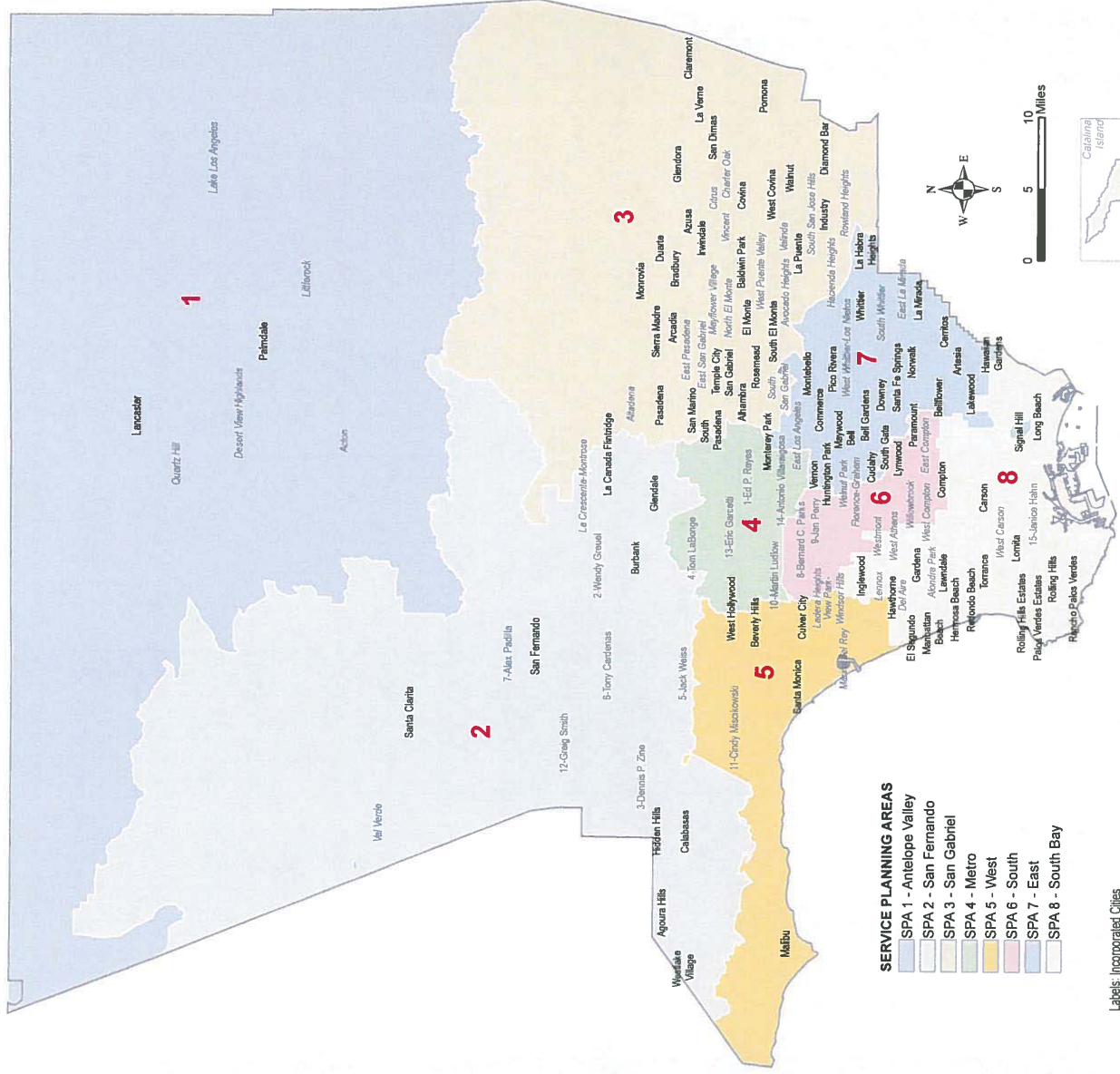
- There is a need to establish a pool of pre-qualified Contractors which meet a set of defined minimum qualifications, and are available and willing to perform work on an as-needed basis,
- Project requirements and statements-of-work for individual projects are defined at a later time when the service is needed, and
- There's a need for similar services to be provided with specific project requirements for each category.

Master Agreement: County's standard agreement executed between County and individual Contractors. It sets forth the terms and conditions for the issuance and performance of, and otherwise governs, subsequent Work Orders.

Solicitation Release Date: Date that the soliciting County Department/LAHSA will release the respective solicitation document. All solicitations will be posted online at the respective agency's website.

Proposers Conference: Conference that is held by the soliciting County Department/LAHSA to explain services being solicited and to review the solicitation and contract process. These conferences are sometimes MANDATORY, so if you are interested in any of the opportunities listed in this directory, be sure to check the websites in Section III for the Proposer Conference date.

Cities and Communities of Los Angeles County by Service Planning Area (SPA)



Labels: Incorporated Cities
 Census Designated Places - Unincorporated Areas
 City of Los Angeles - City Council Districts

THANK YOU FOR YOUR INTEREST IN MEASURE H CONTRACTING OPPORTUNITIES

WE HOPE TO PARTNER WITH YOU IN PURSUING THE PROMISE OF COMBATTING HOMELESSNESS IN
LOS ANGELES COUNTY.

Keep in touch with us @ homelessinitiative@lacounty.gov

Stay up to date with Measure H @ <http://homeless.lacounty.gov/>