

**FY 2020-2023 Measure H Revenue Planning Process  
Outreach Policy Summit**

**E6 - Expand Countywide Outreach System**

**Key Data Points**

Strategy	E6 - LAHSA (HET teams)			E6 - LAHSA (CES)			E6 - DHS (MDTs)		
	FY 17/18	FY 18/19	FY19/20	FY 17/18	FY 18/19	FY19/20	FY 17/18	FY 18/19	FY19/20
<b>Total Funding (all sources for all outreach via agency)*</b>	\$ 7,457,313	\$ 11,647,859	\$ 15,544,895	\$ 4,366,427	\$ 2,452,674	\$ 2,607,002	\$ 17,048,605	\$ 28,108,746	\$ 34,448,897
<b>Measure H Funding*</b>	\$ 2,997,451	\$ 4,496,265	\$ 6,977,951	\$ 1,609,593	\$ 1,532,983	\$ 1,549,343	\$ 11,993,000	\$ 21,759,000	\$ 23,136,000
<b>Measure H Funding as a % of Total Funding*</b>	40.19%	38.60%	44.89%	36.86%	62.50%	59.43%	70.35%	77.41%	67.16%
<b>Total Measure H Unspent*</b>	\$ 372,349	\$ 736,595	N/A	\$ 799,305	\$ 701,765	N/A	\$ 7,632,119	\$ 28,000	N/A
<b>Number of persons newly engaged**</b>	2,138	4,071	N/A	2,506	2,163	N/A	4,442	5,919	N/A
<b>Number of persons engaged**</b>	2,221	4,558	N/A	2,982	3,558	8,737	4,503	8,737	N/A
<b>Number of persons placed in interim housing**</b>	696	589	N/A	215	407	N/A	302	700	N/A
<b>Number of persons placed in permanent housing**</b>	156	158	N/A	110	144	N/A	122	561	N/A
<b>Average cost per person engaged**</b>	\$ 1,350	\$ 986	N/A	\$ 540	\$ 431	N/A	\$ 2,663	\$ 2,490	N/A

\* Measure H fiscal data for LAHSA is not representative of the full allocation amounts for FY17-18 and FY18-19. The LAHSA Measure H fiscal data only represents the H funding dedicated to HET and CES programming.

\*\*Metrics are for outcomes/outputs funded via Measure H.

**FY 2020-2023 Measure H Revenue Planning Process  
Key Data: Outreach**

STRATEGY DATA (All data is specific to H-funded outreach)

	HET	HET	CES	CES	MDT	MDT	All Teams De-Duplicated	All Teams De-Duplicated
	FY 17/18	FY 18/19	FY 17/18	FY 18/19	FY 17/18	FY 18/19	FY 17/18	FY 18/19
Number of unduplicated individuals initiated contact	7,133	6,555	3,785	4,314	8,139	13,833	17,929	22,834
Number of individuals newly engaged during reporting period	2,138	4,071	2,506	2,163	4,442	5,919	8,658	11,278
Number of unduplicated individuals engaged	2,221	4,558	2,982	3,558	4,503	8,737	9,257	15,468
Number of individuals assessed	2,293	2,644	2,412	2,174	2,942	4,274	6,979	7,822
Number of unduplicated individuals who enter interim housing	696	589	215	407	302	700	1,164	1,528
Number of unduplicated individuals who are linked to a permanent housing resource	105	219	256	311	188	576	533	1,036
Number of unduplicated individuals who are placed in permanent housing	156	158	110	144	122	561	375	776
Percentage of permanent housing placements (Adult/TAY) that were served by outreach prior to permanent housing placement*							13% (961/7566)	24% (1767/7497)

\*Numerator for this metric includes clients served by outreach teams funded by Measure H (beginning in 7/2017) and those served by teams funded with one-time funds from multiple sources (in FY 2016-2017).